

Vendor:

H00176298
Gaumard Scientific
14700 SW 136 St
Attn: Abby Covington
Miami FL 33196

PO Number:	P0046698
Issue Date:	08/31/26
Request No:	
Fiscal Year:	27

Billing Address: Horry Georgetown Technical College
Attn: Accounts Payable
PO Box 261966
Conway, SC 29528
Or Email To: AccountsPayable@hgtc.edu

Ship to: Nursing - Building Speir
Horry-Georgetown Tech College
2050 Hwy 501 E
Conway SC 29526

Requestor: Jo Beck/Jolita Bitan

PO NUMBER MUST BE ON YOUR INVOICE

HGTC Shipping and Receiving Hours ALL CAMPUSES
8AM - 4PM: Mon-Thurs 8AM - Noon: Friday

Terms NET 30

Description	Quantity	Unit Cost	Total Cost
THIS IS A SOLE SOURCE PURCHASE REPLACEMENT PARTS FOR VICTORIA ADULT BIRTHING SIMULATOR, LT SKIN, S/N V1506138 Vendor Quote 140463 Deliver to Bldg. 300 Nursing Room 112			
RUK0001C Spring Latch Mechanism Kit For Victoria adult birthing simulator. Right & left for abdominal cover. Includes spring latch mechanisms, rivets, nuts, and spacers	1.00 EA	265.0000	265.00
Tax:	Pay 8	tax to vendor	21.20
		Item Subtotal:	286.20
30010096D Lower Torso and upper legs skin replacem	1.00 EA	1,139.5000	1,139.50

Email: mabels@gaumard.com

TOTAL: CONTINUED

PRICING IS DEEMED TO BE FAIR AND REASONABLE

Account Codes

28396-80001-7507- \$13,920.84
28396-80001-7202- \$2,329.28

Purchasing Agent: Dianna Cecala

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Terms NET 30

Description	Quantity	Unit Cost	Total Cost
Tax:	Pay 8	tax to vendor	91.16
		Item Subtotal:	1,230.66
S2200.040.L Birthing baby replacement , 1t skin HGTC Asset Tag #Z05511190	1.00 EA	12,794.2000	12,794.20
Tax:	Pay 8	tax to vendor	1,023.54
		Item Subtotal:	13,817.74
30022313H Birth Canal consumable , 1t skin	1.00 EA	530.0000	530.00
Tax:	Pay 8	tax to vendor	42.40
		Item Subtotal:	572.40
30080024D Normal birthing cervix assembly w/holder	1.00 EA	206.7000	206.70

Email: mabels@gaumard.com

TOTAL: CONTINUED

PRICING IS DEEMED TO BE FAIR AND REASONABLE

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8AM - 4PM: Mon-Thurs 8AM - Noon: Friday

Terms NET 30

Description	Quantity	Unit Cost	Total Cost
Tax:	Pay 8	tax to vendor	16.54
		Item Subtotal:	223.24
Estimated Shipping cost	1.00 EA	111.0000	111.00
Tax:	Pay 8	tax to vendor	8.88
		Item Subtotal:	119.88

Email: mabels@gaumard.com

TOTAL: 16,250.12

PRICING IS DEEMED TO BE FAIR AND REASONABLE

Account Codes

28396-80001-7507- \$13,920.84
28396-80001-7202- \$2,329.28

Purchasing Agent: Dianna Cecala



Quotation

14700 SW 136th Street
Miami FL 33196
T: 305-971-3790 | F: 305-252-0755

Quote Number: 140463
Quote Date: 09/01/26
Page: 1 of 2

Quoted To:

Horry Georgetown Technical College
PO Box 261966
Conway SC 29528-6066
USA

Ship To:

Horry Georgetown Technical College
2050 E HIGHWAY 501
Conway SC 29526-9521
USA

Contact:

Christine Galvin Polak, RN
843-477-2053
christine.polak@hgtc.edu

Customer ID	Good Through	Shipping Method	Sales Representative
C104321	10/01/26	UPS Ground	Gordon McKeown

Qty.	Item	Description	Unit Price	Amount
1	RUK0001C	Spring Latch Mechanism Kit replacement for VICTORIA® adult birthing simulator. Right and left for abdominal cover. Includes spring latch mechanisms, rivets, nuts, and spacers	265.00	265.00
For Serial Number: V1506138				
1	30010096D	Lower Torso and upper legs Skin replacement for VICTORIA® light skin tone adult advanced birthing simulator	1,139.50	1,139.50
For Serial Number: V1506138				
1	S2200.040.L	Birthing baby replacement for VICTORIA® adult light skin tone advanced birthing simulator. Birthing baby with electronics	12,794.20	12,794.20
For Serial Number: V1506138				
1	30022313H	Birth Canal consumable for VICTORIA® light skin tone adult advanced birthing simulator	530.00	530.00
For Serial Number: V1506138				

Prices and taxes are subject to change without notice.

To gather information about the products quote we invite you to visit our website: <http://www.gaumard.com>

If you should have any questions, please feel free to contact your sales representative Gordon McKeown at gordonm@gaumard.com

All sales are subject to Gaumard Scientific terms and conditions which can be viewed at <https://www.gaumard.com/sales-term-conditions>.

This contractor and subcontractor shall abide by the requirements of 41 CFR §§ 60-1.4(a), 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals based on their status as protected veterans or individuals with disabilities and prohibit discrimination against all individuals based on their race, color, religion, sex, sexual orientation, gender identity and/or national origin, or for inquiring about, discussing, or disclosing information about compensation. Moreover, these regulations require that covered prime contractors and subcontractors take affirmative action to employ and advance in employment individuals without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran status or disability.



Gaumard®
Simulators for Health Care Education

Quotation

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T: 305-971-3790 | F: 305-252-0755

Quote Number: 140463
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Page: 2 of 2

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USA

Contact:

Christine Galvin Polak, RN
843-477-2053
christine.polak@hgtc.edu

Qty.	Item	Description	Unit Price	Amount
1	30080024D	Normal Birthing Cervix Assembly consumable for VICTORIA® adult advanced birthing simulator. With holder	206.70	206.70
For Serial Number: V1506138				

All Quotes are subject to credit approval

Customer must supply Sales Tax Exempt Certificate and W-9 with Purchase Order, if applicable

If your shipping address differs from that of your billing address, please include the information with your order.

We impose a surcharge of 3% on the transaction amount on credit cards, which is not greater than our cost of acceptance. Payment options with no surcharge are also available.

Subtotal	14,935.40
Est. Freight & Handling	111.00
Est. Sales Tax	1,203.72
Total US\$	16,250.12

Estimated shipping date: Approximately 2 to 4 weeks after receipt of order.

Shipment Via: UPS Ground

For credit approval, please submit completed customer forms to GaumardCR@gaumard.com. Customer forms may be obtained by emailing a request to QuoteEmailGroup@gaumard.com.

Prices and taxes are subject to change without notice.

To gather information about the products quote we invite you to visit our website: <http://www.gaumard.com>

If you should have any questions, please feel free to contact your sales representative Gordon McKeown at gordonm@gaumard.com

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SS-0242

**REQUEST FOR MINOR EQUIPMENT
UP TO \$25,000**

\$ 5,000 - \$10,000	(1) Quote
\$10,000 - \$25,000	(3) Written Quotes
State Contract	(1) Quote

Department Name/Campus: NursingRequester Name: Stephanie (Jo) BeckDepartment Head (up to \$1,000): Stephanie Jo BeckAcademic Dean/Director (\$1,001 - \$2,500): [Signature]Vice President (over \$2,500): [Signature]President (over \$10,000): Melissa Batten (Interim)

Cabinet Chair: _____

Vendor Information: (If new, attached W9)Name: GaumardAddress: 14700 SW 136th StreetCity/State/Zip Miami, FL 33196Phone Number/E-mail 305-971-3790 / Odalys.Suarez@gaumard.comPurchase Order Number: P0046698

QUANTITY	UNIT OF MEASURE	DESCRIPTION	UNIT COST	TOTAL
		Replacement parts for adult birthing manikin-simulator, VICTORIA. Quotation: 140463; Dated: 6/29/2026		
		Replacement items: #RUK0001C; #30010096D; #S2200.040.L; #30022313H;		
		#30080024D; #30081247C (Windows tablet with preinstalled Software); #30080154B.	Subtotal:	\$22,615.10
		Freight & Handling:		\$228.00
		Sales Tax:		\$2,055.90
		Be Sure To Include Shipping & Tax		\$24,899.00

PURPOSE OF REQUEST:

Funding is requested to purchase replacement parts for the birthing simulator to ensure it remains fully functional for obstetric and maternal-newborn nursing education. Maintaining the simulator supports realistic, hands-on training in labor, delivery, postpartum care, and emergency obstetric procedures.

Strategic Goals and Outcomes: Strategic Goal: Quality; maintain and create excellent learner-driven facilities

ACCOUNTING USE ONLY

FOAPAL _____

FOAPAL _____

FOAPAL _____

FOAPAL _____

SOURCE OF FUNDS: _____

DEPT. _____

GRANT 26900INSTITUTIONAL 80001

SEFAC _____

26900 80001

@

KMT

28316-80001-75

**Sole Source
Written Determination**

Agency Identification: Horry-Georgetown Technical College

Description of the agency need that this procurement fulfills: *(See instructions on last page for guidance)*

Specialty areas such as pediatrics and obstetrics are limited for in-person clinicals in the HGTC area. Therefore, it is necessary to supplement clinical hours with simulation. Simulation is an approved learning technique designed to replicate real-life situations. Per the South Carolina Labor and Licensing Board-Nursing, a pre-licensure Nursing program may use simulation as a substitute for traditional clinical experiences, not to exceed 50% of its clinical hours for a given course/clinical specialty. For simulation to be implemented, all equipment must be fully functional, and any defects and non-functioning parts must be replaced.

Describe the Market Based on Research Performed: *(See instructions on last page for guidance)*

There are multiple vendors for birthing simulators. However, Gaumard's Victoria S2200 simulator is the simulator that has been purchased and is used at Horry-Georgetown Technical College across four nursing locations.

Sole Source Vendor Name: Gaumard Victoria S2200 Advanced Birthing Simulator replacement parts

Based upon the following determination, Agency proposes to acquire the supplies, construction, information technology, and/or services described herein from the vendor named above per SC Code Ann § 11-35-1560 and SC Regulation 19-445.2105, Sole Source Procurement.

Description of supplies, construction, information technology, and/or services vendor will provide under the contract: *(See instructions on last page for guidance.)*

The vendor will provide all required/requested replacement parts necessary to ensure the Gaumard Victoria S2200 birthing simulator is fully functional.

Explain why the described solution is the only solution that meets the agency's need and how no other identified solutions were sufficient. *(See instructions on last page for guidance)*

The use of a birthing simulator allows nursing students the opportunity to practice skills and patient interactions in a consequence-free environment. Gaumard is primarily used in the Maternal/Child area. By purchasing replacement parts for the current Victoria Birthing Simulator, there will be continued functionality of the equipment and consistency in the learning environment among campuses, for the Maternal/Child area.

Note: Determination is not complete without required signatures and dates

Required Signatures:

Prepared by:

Stephanie Jo Beck

Date: 08__/_28__/_2026__

Printed Name: Stephanie Jo Beck

Title: Academic Chair-ADN

Approved by:

Elle M. Blal

Approval Date: 8/31/26

Printed Name: Enter Authorized Approver Name

Title: Enter Authorized Approver Title

The last page contains instructions and is not required to be retained.



Gaumard®

Simulators for Health Care Education

Authorized Dealer Certification ~ Equipment Repairs / Maintenance / Parts

Specified Equipment

Model VICTORIA S2200.L

Serial Number V1506138

I hereby certify that Gaumard Scientific is a duly OEM-Authorized Dealer for the above-specified equipment: to perform repairs/maintenance ***only on*** the specifically referenced equipment above. To perform repairs/maintenance ***on any and all*** of this Manufacturer's equipment types, brands, models, series, etc. (unless specifically excluded by my attachment hereto). To sell/distribute OEM-repair parts ***only for*** the specifically referenced equipment above. To sell/distribute OEM-repair parts ***for any and all*** of this Manufacturer's equipment types, brands, models, series, etc. (unless specifically excluded by my attachment hereto).

Title & Printed Name: Odalys Suarez

Signature

Odalys Suarez

Date 08/18/226



Gaumard®
Simulators for Health Care Education

To whom it may concern,

I am writing to confirm that Gaumard Scientific Company, Inc. ("Gaumard") is the sole manufacturer and provider of the following products:

- **HAL®** S5301, S3201, S3000, S1000
- **Trauma HAL®** S3040.100, S3040.50, S3040.10
- **Code Blue® III** S300.100, S300.105, S300.110
- **VICTORIA®** S2200
- **NOELLE®** S574.100
- **Premie HAL®** S2209
- **Newborn TORY®** S2210
- **Super TORY®** S2220
- **Pediatric HAL®** S2225, S3005, S3004
- **SUSIE®** S2000, S1001, S901
- **Surgical CHLOE™** S2101

In addition to manufacturing these products, Gaumard is the only authorized source in the United States for installation, education, technical services, and support. As the developers and patent-holders of the above-referenced products, Gaumard is the only party allowed to provide support and maintenance to such products.

Importantly, no other company in the United States is certified or authorized to install and maintain these products. This means that a customer cannot obtain these services from any provider other than Gaumard Scientific. We assure you that our commitment to quality, reliability, and customer satisfaction is unwavering.

If you need more information or assistance, please visit our website Gaumard.com or contact us at (305) 971-3790.

Thank you for considering Gaumard as your exclusive supplier. We look forward to meeting your needs and contributing to your success.

Kind regards,

Ambar Ness, Bids and Contracts Administrator

Worldwide: 305-971-3790 | Toll-free US & Canada: 800-882-6655 | Fax: 305-252-0755

Email: sales@gaumard.com | gaumard.com

Gaumard Scientific, 14700 SW 136th St, Miami, FL 33196



Gaumard®
Simulators for Health Care Education

To whom it may concern,

We are writing to provide justification for the decision to procure the VICTORIA® S2200, an exclusive offering from Gaumard Scientific Company, Inc. ("Gaumard"). The VICTORIA® S2200 integrates unmatched innovation, functionality, and realism to facilitate unparalleled training experiences in maternal and neonatal care. This groundbreaking product, complemented by Gaumard's exceptional service support, creates opportunities for unique and immersive learning environments that effectively bridge the gap between theory and practice.

Unique Capabilities: The VICTORIA® S2200 has unique capabilities not found in comparable models in the healthcare simulation field. With features such as compatibility with real monitoring devices and an active neonate exhibiting programmable heart and lung sounds, crying, cyanosis, and movement, the VICTORIA® S2200 achieves an unprecedented level of realism. These advantages collectively enable healthcare simulation participants to immerse themselves in authentic experiences.

Salient Features: The following is a list of salient features for VICTORIA® S2200, which should not be interpreted as an exhaustive list. For the complete list, please reference the product brochure or web page.

- **Extended Wireless Functionality:** Patented long-range, tetherless design with completely internal parts, ensuring full functionality and performance during transport.
- **Innovative Full-Body Design:** Patented lifelike skin with palpable landmarks and seamless joint articulation; advanced joint articulation for arm abduction and adduction
- **Advanced Eye Interaction:** Programmable bilateral and unilateral eye movement and stimuli tracking
- **Comprehensive Functionality during Procedures:** Maintains full functionality during various obstetric procedures: McRoberts, suprapubic pressure, Zavanelli, Wood's Screw, and "hands and knees" position
- **Fetus-Newborn Connectivity:** Wireless link capability for seamless transition from fetus to newborn simulation
- **Real Exhalation:** Programmable levels of real CO₂ exhalation
- **Extended Monitoring Compatibility:** Supports EKG, SpO₂, blood pressure, and TOCO monitoring using real devices

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Gaumard®
Simulators for Health Care Education

- **Specialized Birthing Features:** Software-activated, self-lubricating birth canal, force sensors that report traction and torsion on the fetus in real-time, and near-silent operation
- **Active Birthing Fetus:** Patented neonate functions during and after delivery, including heart and lung sounds, crying, cyanosis, and head movement.
- **Unified Control:** Integrated seamlessly with UNI® control software and compatible with Gaumard Obstetric MR™ mixed reality solution

Value Proposition: VICTORIA® S2200 from Gaumard sets a new standard in simulation training for maternal and neonatal care. Integrating cutting-edge technology with lifelike realism provides an opportunity for transformative learning experiences that strengthen practical skills and enhance readiness for real-world clinical scenarios.

Should you have any questions or concerns regarding this matter, please feel free to contact us. Thank you for your support in this procurement decision.

Kind regards,

Ambar Ness, Bids and Contracts Administrator

Worldwide: 305-971-3790 | Toll-free US & Canada: 800-882-6655 | Fax: 305-252-0755

Email: sales@gaumard.com | gaumard.com

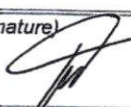
Gaumard Scientific, 14700 SW 136th St, Miami, FL 33196

OPEN TRADE REPRESENTATION

(S.C. Code Ann. §§ 11-35-5300)

The following representation, which is required by Section 11-35-5300(A), is a material inducement for the State to award a contract to you.

I, the official named below, certify I am duly authorized to execute this certification on behalf of the vendor identified below, and, as of the date of my signature, the vendor identified below is not currently engaged in the boycott of a person or an entity based in or doing business with a jurisdiction with whom South Carolina can enjoy open trade, as defined in SC Code Section 11-35-5300.

Vendor Name (Printed) Gaumard Scientific Company, Inc.	State Vendor No. 7000217337
By (Authorized Signature) 	Date Executed 04/01/2026
Printed Name and Title of Person Signing Peter Eggert, Executive Vice President	[Not used]