



June 24, 2026

Horry-Georgetown Technical College
2050 Highway 501 E
Conway, SC 20526-9521

Dear Sir/Madam:

We at Ellucian appreciate the opportunity to serve the technology requirements of Horry-Georgetown Technical College and look forward to continuing and strengthening our technology relationship in the coming years.

Ellucian does not currently maintain a service provider certification program. Further, Ellucian is the sole and exclusive owner/licensor of numerous software products for the higher education marketplace. These products, collectively referred to as the "Ellucian Software," include the Company's Banner solution. The Ellucian Software is fully developed, is integrated, and is licensed and maintained by Ellucian. Ellucian protects its intellectual property interests by carefully safeguarding distribution of the Ellucian Software, in whole or in part. Licensees are required to execute a license agreement pursuant to which the users, at an institution level, agree to use Ellucian Software only for the purpose of conducting in-house, non-commercial computing operations and further agree to limit use of Ellucian Software to those employees with a need to know.

The Ellucian Software is protected under the copyright laws of the United States and the trade secret laws of the several states. Ellucian employs industry-standard measures, both legal and technical in nature, to protect the investment that licensees make in the Ellucian Software. Accordingly, Ellucian is also the only authorized provider of installation, customization, training and educational services for the Ellucian Software. We have no authorized services providers or distributors that provide the Ellucian-approved installation, customization, training and educational services in the United States.

We hope that this information assists Horry-Georgetown Technical College as it considers its renewal of Ellucian software. If I can be of further assistance, please do not hesitate to call. Many thanks for your consideration.

Sincerely,

Chris Coyne
SVP, Sales

cc: Dr. Mark Staples



ORDER FORM

This Order Form (the "Order Form") is made by and between **ELLUCIAN COMPANY LLC** ("Ellucian") and Horry-Georgetown Technical College ("Client"). This Order Form is subject to the terms and conditions of the most recent underlying agreement between the parties related to licensing software, providing professional services and/or providing software support services or maintenance, as applicable (collectively, the "Agreement"). This Order Form will constitute a separate and independent contract between the parties hereto.

Term. The period commencing on the Beginning Date and continuing until the Expiration Date (each as specified in this Order Form) is the "Initial Term." Following the Initial Term, this Order Form will automatically renew for successive periods of twelve (12) months, at Ellucian's then-current rates unless either party provides written notice to the other party at least ninety (90) days prior to the commencement of the applicable renewal term. Ellucian shall provide Client with current rates in writing at least one hundred twenty (120) days prior to the commencement of the applicable renewal term. The Initial Term combined with any renewal Contract Year(s) is referred to herein as the "Term."

SOFTWARE SUPPORT SERVICES:

Client is obtaining Software Support Services for the following Software for the fees stated in the Software Support Services Table(s) and the note(s) thereto.

Services Limitations. All Software Support Services will be part of the applicable Baseline Software and will be subject to all of the terms and conditions of the Agreement. Ellucian's obligation to provide Client with Software Support Services for Baseline Software owned by parties other than Ellucian is limited to providing Client with the software support services that the applicable third party owner provides to Ellucian for that Baseline Software. In this regard, to the extent that an agreement authorizing Ellucian to resell or sublicense a third party's Baseline Software is terminated or expires prior to the Expiration Date, or prior to the expiration of any renewal term, for that Baseline Software, then Ellucian's obligation to provide Software Support Services to Client for that Baseline Software, and Client's obligation to pay Ellucian for same, shall automatically terminate simultaneously with the termination or expiration of the relevant agreement. Client must provide Ellucian with such facilities, equipment and support as are reasonably necessary for Ellucian to perform its obligations under the Agreement, including remote access to the Equipment.

Software Support Services - PAID IN ADVANCE (Table A & D in Attached Payment Schedule)				
Description ¹	Maintenance Standard	Beginning Date	Expiration Date	Fee
Automatic - Agent Pricing per Linux Server	Advantage	July 1, 2025	June 30, 2030	Included
Automatic - Banner Agent	Advantage	July 1, 2025	June 30, 2030	Included
Automatic - Windows Std Pkg of 2 Automation Engines 1 Banner Agent and GAP	Advantage	July 1, 2025	June 30, 2030	Included
Banner - Document Management Integration Component	Advantage	July 1, 2025	June 30, 2030	Included
Degree Works	Advantage	July 1, 2025	June 30, 2030	Included
Open Text - ApplicationXtender Desktop	Advantage	July 1, 2025	June 30, 2030	Included
Open Text - ApplicationXtender OCR Server	Advantage	July 1, 2025	June 30, 2030	Included

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Software Support Services - PAID IN ADVANCE (Table A & D in Attached Payment Schedule)				
Open Text - ApplicationXtender Test Bundle	Advantage	July 1, 2025	June 30, 2030	Included
Open Text - ApplicationXtender Web Access .NET	Advantage	July 1, 2025	June 30, 2030	Included
Open Text - ApplicationXtender Web Services	Advantage	July 1, 2025	June 30, 2030	Included
Open Text - ApplicationXtender xPLORE for Windows Full Text	Advantage	July 1, 2025	June 30, 2030	Included
Open Text - ApplicationXtender xPLORE for Windows Full Text Server	Advantage	July 1, 2025	June 30, 2030	Included
Oracle - Internet Application Server Enterprise Edition (2 Processors)	Advantage	July 1, 2025	June 30, 2030	Included
Oracle - Internet Developer Suite (2 Named Users Plus)	Advantage	July 1, 2025	June 30, 2030	Included
Oracle - Oracle Full Use License (2 Processors)	Advantage	July 1, 2025	June 30, 2030	Included
Oracle - Programmer (3 Named Users Plus)	Advantage	July 1, 2025	June 30, 2030	Included
TOTAL (for Contract Year ending June 30, 2026)				\$223,072
TOTAL (for Contract Year ending June 30, 2027)				\$241,327
TOTAL (for Contract Year ending June 30, 2028)				\$261,116
TOTAL (for Contract Year ending June 30, 2029)				\$282,570
TOTAL (for Contract Year ending June 30, 2030)				\$305,833

Software Support Services - PAID IN ARREARS (Table B in Attached Payment Schedule)				
Description ¹	Maintenance Standard	Beginning Date	Expiration Date	Fee
Banner - Advancement	Advantage	July 1, 2025	June 30, 2030	Included
Banner - Advancement Self-Service	Advantage	July 1, 2025	June 30, 2030	Included
Banner - CSS Profile	Advantage	July 1, 2025	June 30, 2030	Included
Banner - Employee Self-Service	Advantage	July 1, 2025	June 30, 2030	Included
Banner - ePrint Site License	Advantage	July 1, 2025	June 30, 2030	Included
Banner - Faculty and Advisor Self-Service	Advantage	July 1, 2025	June 30, 2030	Included
Banner - Finance	Advantage	July 1, 2025	June 30, 2030	Included
Banner - Finance Self-Service	Advantage	July 1, 2025	June 30, 2030	Included
Banner - Financial Aid	Advantage	July 1, 2025	June 30, 2030	Included
Banner - Financial Aid Self-Service	Advantage	July 1, 2025	June 30, 2030	Included
Banner - Human Resources	Advantage	July 1, 2025	June 30, 2030	Included
Banner - Student	Advantage	July 1, 2025	June 30, 2030	Included
Banner - Student Self-Service	Advantage	July 1, 2025	June 30, 2030	Included
EDISmart	Advantage	July 1, 2025	June 30, 2030	Included
TouchNet Information Systems - Payment Gateway	Advantage	July 1, 2025	June 30, 2030	Included
TOTAL (for Contract Year ending June 30, 2026)				\$123,952
TOTAL (for Contract Year ending June 30, 2027)				\$131,389
TOTAL (for Contract Year ending June 30, 2028)				\$139,272
TOTAL (for Contract Year ending June 30, 2029)				\$147,629
TOTAL (for Contract Year ending June 30, 2030)				\$156,486

Payment Terms - Software Support Services Fee: For the software identified in the Software Support Services Table(s) above, Ellucian's obligation to provide Software Support Services and Client's obligation to make payment for such Software Support Services shall each commence on the Beginning Date and continue through the Expiration Date (as those terms are

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specified within the Table(s)). The annual fees payable for each Contract Year during the Term are listed in the Software Support Services Table(s) and will not increase except as set forth herein or in the Agreement; line item pricing for the fees is as shown in the attached Renewal Quote. With respect to Software Support Services that are paid in advance, fees for each Contract Year will be specified by Ellucian in an annual invoice issued in advance of each such Contract Year (except that the invoice for the initial Contract Year will be issued on or after the Execution Date of this Order Form). With respect to Software Support Services that are paid in arrears, fees for each Contract Year will be specified by Ellucian in an annual invoice issued on the first day of the last month of the applicable Contract Year.

CLOUD SOFTWARE:

For the Cloud Software identified in the Cloud Software Table below, Ellucian grants Client a non-exclusive, non-transferable license to use the Cloud Software during the Term for Client's internal use only, on the terms and conditions of the Agreement. This license with respect to the Cloud Software will begin on the Beginning Date and will continue until the Expiration Date (as those terms are specified below).

Cloud Software - Table C in Attached Payment Schedule				
Description ¹	Maintenance Standard	Beginning Date	Expiration Date	Fee
Financial Aid - FM Need Analysis	Subscription Advantage	July 1, 2025	June 30, 2030	Included
TOTAL (for Contract Year ending June 30, 2026)				\$3,832
TOTAL (for Contract Year ending June 30, 2027)				\$3,985
TOTAL (for Contract Year ending June 30, 2028)				\$4,145
TOTAL (for Contract Year ending June 30, 2029)				\$4,310
TOTAL (for Contract Year ending June 30, 2030)				\$4,483

Cloud Software - Table E in Attached Payment Schedule			
Description ¹	Beginning Date	Expiration Date	Fee
Ellucian - Intelligent Learning Platform for D2L	September 1, 2025	June 30, 2030	Included
PRORATED FEE (for partial Contract Year ending June 30, 2026)			\$25,971
TOTAL (for Contract Year ending June 30, 2027)			\$32,205
TOTAL (for Contract Year ending June 30, 2028)			\$33,493
TOTAL (for Contract Year ending June 30, 2029)			\$34,832
TOTAL (for Contract Year ending June 30, 2030)			\$36,226

Cloud Software - Table F in Attached Payment Schedule			
Description ¹	Beginning Date	Expiration Date	Fee
Ellucian - Experience Premium	October 1, 2025	June 30, 2030	Included
PRORATED FEE (for partial Contract Year ending June 30, 2026)			\$37,189
TOTAL (for Contract Year ending June 30, 2027)			\$51,073
TOTAL (for Contract Year ending June 30, 2028)			\$53,116
TOTAL (for Contract Year ending June 30, 2029)			\$55,240
TOTAL (for Contract Year ending June 30, 2030)			\$57,450

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Cloud Software - Table G in Attached Payment Schedule			
Description ¹	Beginning Date	Expiration Date	Fee
Banner - CRM Recruit Integration Manager	November 1, 2025	June 30, 2030	Included
Ellucian - CRM Premium User (5 Users)	November 1, 2025	June 30, 2030	Included
Ellucian - CRM Standard User (20 Users)	November 1, 2025	June 30, 2030	Included
Recruit - CRM Recruit - Ellucian Payment Gateway	November 1, 2025	June 30, 2030	Included
Recruit - CRM Recruit Base License	November 1, 2025	June 30, 2030	Included
PRORATED FEE (for partial Contract Year ending June 30, 2026)			\$43,187
TOTAL (for Contract Year ending June 30, 2027)			\$66,508
TOTAL (for Contract Year ending June 30, 2028)			\$69,168
TOTAL (for Contract Year ending June 30, 2029)			\$71,935
TOTAL (for Contract Year ending June 30, 2030)			\$74,813

Cloud Software - Table H in Attached Payment Schedule			
Description ¹	Beginning Date	Expiration Date	Fee
Ellucian - Ethos User Provisioning	July 1, 2025	June 30, 2030	Included
Ellucian - Intelligent Processes ²	July 1, 2025	June 30, 2030	Included
TOTAL (for Contract Year ending June 30, 2026)			\$75,537
TOTAL (for Contract Year ending June 30, 2027)			\$79,314
TOTAL (for Contract Year ending June 30, 2028)			\$83,280
TOTAL (for Contract Year ending June 30, 2029)			\$87,444
TOTAL (for Contract Year ending June 30, 2030)			\$91,816

Term Software - Table H in Attached Payment Schedule				
Description ¹	Maintenance Standard	Beginning Date	Expiration Date	Fee
Two (2) Open Text - AppXtender Output Transformation Servers	Subscription Advantage	June 30, 2025	June 30, 2030	Included
TOTAL (for Contract Year ending June 30, 2026)				\$19,000
TOTAL (for Contract Year ending June 30, 2027)				\$19,950
TOTAL (for Contract Year ending June 30, 2028)				\$20,948
TOTAL (for Contract Year ending June 30, 2029)				\$21,995
TOTAL (for Contract Year ending June 30, 2030)				\$23,095

Payment Terms - Term Software and Cloud Software: For the Term Software and Cloud Software licensed in this Order Form, annual subscription fees for each Contract Year will be specified by Ellucian in an annual invoice issued in advance of each such Contract Year (except that the invoice for the initial Contract Year will be issued on or after the Execution Date of this Order Form and fees may be prorated for a partial Contract Year as identified herein). The annual subscription fees payable for each Contract Year during the Term are listed in the Payment Summary for Term Software and Cloud Software Table above and will not increase except as set forth herein or in the Agreement. Payment of the annual subscription fees specified herein is in addition to any subscription fees due under the Agreement or any other software or subscription agreement(s) between the parties.

Notes:

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¹ For product descriptions and service standards, see www.ellucian.com/contracts-and-documentation.

² Client owns a license to Banner Workflow Software. Commencing on the Beginning Date applicable to the Ellucian Intelligent Processes, the Software Support Services associated with Banner Workflow Software will terminate and will be replaced by "Transition Maintenance Services" (as defined below). Client will have a continuing license to use the Banner Workflow Software, in accordance with the terms and conditions contained in the Agreement and Ellucian will provide Transition Maintenance Services upon such Banner Workflow Software for a period of twelve (12) months from the Beginning Date applicable to the Ellucian Intelligent Processes Cloud Software (the "Intelligent Processes Transition Period"). As used herein, "Transition Maintenance Services" are limited to telephone support, regulatory releases, and defect corrections only. Specifically, and without limitation, Client will not be entitled to use any new product updates, enhancements or new releases that may become available during the Intelligent Processes Transition Period.

PROFESSIONAL SERVICES:

Professional Services Table - Table I in Attached Payment Schedule			
Description ^{1,2}	Hours	Rate	Fee
Ellucian - Ethos User Provisioning Setup and Configuration	Fixed Fee	Fixed Fee	Included
TOTAL FOR PROFESSIONAL SERVICES			\$13,378

Notes:

¹ For a description of the terms and conditions applicable to Professional Services, see the Ellucian Professional Services Terms and Conditions at www.ellucian.com/contracts-and-documentation.

² For a description of the services identified in this Order Form, see the Statement of Work which may be downloaded at the following URL: <https://ellucian.box.com/s/xotgwh8ovkxpcqkangb52n15hlm72hu9f>

Payment Terms - Professional Services: As applicable based upon the specific products identified in this Order Form, Ellucian will invoice Client:

- on the Execution Date for all Professional Services to be performed on a fixed fee basis; and
- monthly on an as-incurred basis in arrears for all Professional Services to be performed on a time and materials basis as well as for reimbursable travel and living expenses and other applicable charges in accordance with the terms of the Agreement if Ellucian's performance of any Professional Services involves onsite delivery (unless the service rate(s) identified in the Order Form indicate that travel and living expenses are included).

Contract Year. As applicable, the term "Contract Year" means each period of twelve (12) months commencing on July 1 during the Term. Depending upon the Execution Date and the parties' intent with respect to aligning payment cycle for the services under this Order Form, the initial Contract Year may be a partial one, in which event fees for that partial, initial Contract Year will be prorated.

Contracted FTE. The Contracted FTE to applicable Software is 4,999.

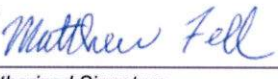
Invoicing. As applicable based upon the specific products identified in this Order Form, Ellucian will invoice Client in accordance with the Payment Terms section beneath the applicable Table(s) above.

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Payment Terms - Generally. Unless a different payment obligation is specified in the Agreement, Client's payments under this Order Form are due within thirty (30) days of the date(s) of invoice(s) except that, with respect to the initial Contract Year only, Client's payment shall be due on the latter of (a) thirty (30) days from the date of Ellucian's invoice for same or (b) the Beginning Date identified within the table(s) above.

By the execution below, each party represents and warrants that it is bound by the signature of its respective signatory for this non-cancelable Order Form. Except as expressly amended by the Order Form, the terms of the Agreement remain unchanged and in full force and effect; any fees due under the Order Form are in addition to and not in lieu of fees already due or scheduled to come due under the Agreement. Client has not relied on the availability of either any future version of any software or any future software product or service.

Ellucian	Client
By: 	By: 
Authorized Signature	Authorized Signature
Name: Matt Fell	Name: Terry Quaresimo
Printed	Printed
Title: Interim CAO	Title: Associate Vice President of IT
Date: 06 / 19 / 2025	Date: 06/19/2025

The later date of signature above is the "Execution Date" of this Order Form.

The pricing contained in this Order Form is valid only if the Execution Date occurs on or before June 25, 2025.

Client Accounts Payable Contact Information:
Name: Accounts Payable
Address: 2050 Hwy 501
City, State, Zip: Conway, South Carolina, 29526
Email Address: accountspayable@hgtc.edu
PO# (if applicable)

Client Cloud Software Provisioning Contact Information:
Name:
Title:
Email:

Attachments: Renewal Quote

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This is not an Invoice

Horry-Georgetown Technical College - Payment Schedule

Excluded Confidential and Proprietary Information

QUOTE IS VALID THROUGH 06/30/2025
or upon contract expiration (whichever occurs first)

Renewal Numbers:
134777.0, 00135963.0,
00136349.0, 00137127.0

Table A

Maintenance Paid In Advance

Automatic

Agent Pricing per Unix Server
Banner Agent
Windows Old Pig of 2 Automation Engines 2 Banner Agent and GAP

Banner

Document Management Integration Component
Degree Works
Banner Document Management Suite (Open Text)

Application/Order Desktop
Application/Order OCR Server
Application/Order Test Bundle
Application/Order Web Access .NET
Application/Order Web Services
Application/Order xPLORER for Windows Full Test
Application/Order xPLORER for Windows Full Test Server

5 Year Payment Schedule					
01-Jul-25	01-Jul-26	01-Jul-27	01-Jul-28	01-Jul-29	
to	to	to	to	to	
30-Jun-26	30-Jun-27	30-Jun-28	30-Jun-29	30-Jun-30	
6%	6%	6%	6%	6%	
\$4,562	\$4,836	\$5,126	\$5,433	\$5,751	Advantage
\$5,555	\$5,864	\$6,182	\$6,516	\$6,865	Advantage
\$15,470	\$16,398	\$17,382	\$18,421	\$19,520	Advantage
\$5,007	\$5,303	\$5,620	\$5,957	\$6,315	Advantage
\$8,286	\$8,783	\$9,310	\$9,869	\$10,461	Advantage
\$9,439	\$10,005	\$10,606	\$11,242	\$11,911	Advantage
\$6,777	\$7,18	\$7,61	\$8,06	\$8,53	Advantage
\$1,896	\$1,800	\$1,908	\$2,032	\$2,164	Advantage
\$4,215	\$4,500	\$4,770	\$5,036	\$5,300	Advantage
\$3,392	\$3,596	\$3,811	\$4,040	\$4,283	Advantage
\$1,021	\$1,082	\$1,147	\$1,216	\$1,289	Advantage
\$1,818	\$1,815	\$1,818	\$1,812	\$1,814	Advantage
\$60,795	\$64,347	\$68,038	\$71,869	\$75,839	

Subtotal Advantage

Table B

Maintenance Paid In Advance

Banner

Advancement
Advancement Self-Service
CSS Profile
Enrollment Self-Service
ePrint One License
Faculty and Advisor Self-Service
Finance
Finance Self-Service
Financial Aid
Financial Aid Self-Service
Human Resources
Student
Student Self-Service
EDSconnect
TouchNet Information Systems
Payment Gateway

5 Year Payment Schedule					
01-Jul-25	01-Jul-26	01-Jul-27	01-Jul-28	01-Jul-29	
to	to	to	to	to	
30-Jun-26	30-Jun-27	30-Jun-28	30-Jun-29	30-Jun-30	
6%	6%	6%	6%	6%	
\$7,444	\$7,891	\$8,365	\$8,866	\$9,398	Advantage
\$4,320	\$4,549	\$4,843	\$5,113	\$5,441	Advantage
\$0	\$0	\$0	\$0	\$0	Advantage
\$4,619	\$4,910	\$5,225	\$5,564	\$5,929	Advantage
\$7,323	\$7,550	\$7,803	\$8,084	\$8,393	Advantage
\$5,310	\$5,572	\$5,854	\$6,165	\$6,507	Advantage
\$20,849	\$22,143	\$23,471	\$24,880	\$26,372	Advantage
\$0	\$0	\$0	\$0	\$0	Advantage
\$18,111	\$18,208	\$20,340	\$21,582	\$22,871	Advantage
\$0	\$0	\$0	\$0	\$0	Advantage
\$16,763	\$17,769	\$18,815	\$19,905	\$21,039	Advantage
\$20,340	\$21,561	\$22,854	\$24,238	\$25,713	Advantage
\$4,513	\$4,910	\$5,325	\$5,764	\$6,226	Advantage
\$6,06	\$6,43	\$6,81	\$7,22	\$7,65	Advantage
\$10,307	\$10,714	\$11,155	\$11,628	\$12,135	Advantage
\$123,502	\$131,395	\$139,422	\$147,629	\$156,065	

Subtotal Banner

Table C

Subscription Paid In Advance

Financial Aid
FAM Need Analysis *

5 Year Payment Schedule					
01-Jul-25	01-Jul-26	01-Jul-27	01-Jul-28	01-Jul-29	
to	to	to	to	to	
30-Jun-26	30-Jun-27	30-Jun-28	30-Jun-29	30-Jun-30	
4%	4%	4%	4%	4%	
\$3,312	\$3,395	\$3,475	\$3,551	\$3,625	Subscription Advantage
\$3,312	\$3,395	\$3,475	\$3,551	\$3,625	

Subtotal Subscription

Table D

Maintenance Paid In Advance

Oracle

Internet Application Server Enterprise Edition (2 Processors)
Internet Developer Suite (2 Named Users Plus)
Oracle Full User License (2 Processors)
Programmer (2 Named Users Plus)

5 Year Payment Schedule					
01-Jul-25	01-Jul-26	01-Jul-27	01-Jul-28	01-Jul-29	
to	to	to	to	to	
30-Jun-26	30-Jun-27	30-Jun-28	30-Jun-29	30-Jun-30	
9%	9%	9%	9%	9%	
\$16,579	\$17,372	\$18,193	\$19,042	\$19,920	Advantage
\$3,511	\$3,827	\$4,171	\$4,547	\$4,954	Advantage
\$91,230	\$99,430	\$108,376	\$118,132	\$128,764	Advantage
\$1,622	\$1,752	\$1,895	\$2,052	\$2,223	Advantage
\$168,797	\$179,980	\$192,636	\$206,879	\$222,784	

Subtotal Oracle

Table E

Subscription Paid In Advance

Education
Intelligent Learning Platform Enterprise
Intelligent Learning Platform for Degree 2 User

4 Year, 10 Month Payment Schedule					
01-Sep-25	01-Jul-26	01-Jul-27	01-Jul-28	01-Jul-29	
to	to	to	to	to	
30-Jun-26	30-Jun-27	30-Jun-28	30-Jun-29	30-Jun-30	
Reassignment	4%	4%	4%	4%	
\$15,571	\$16,205	\$16,893	\$17,633	\$18,426	Subscription Advantage
\$0	\$0	\$0	\$0	\$0	Subscription Advantage
\$15,571	\$16,205	\$16,893	\$17,633	\$18,426	

Subtotal Subscription

Table F

Subscription Paid In Advance

Education
Experience Premium

4 Year, 8 Month Payment Schedule					
01-Oct-25	01-Jul-26	01-Jul-27	01-Jul-28	01-Jul-29	
to	to	to	to	to	
30-Jun-26	30-Jun-27	30-Jun-28	30-Jun-29	30-Jun-30	
Reassignment	4%	4%	4%	4%	
\$17,189	\$17,973	\$18,816	\$19,720	\$20,695	Subscription Advantage
\$17,189	\$17,973	\$18,816	\$19,720	\$20,695	

Subtotal Subscription

Table G

Subscription Paid In Advance

Banner
CRM Recruit Integration Manager
Education
CRM Premium User (5 Users)
CRM Standard User (20 Users)
Recruit
CRM Recruit - Education Payment Gateway
CRM Recruit Base License

4 Year, 8 Month Payment Schedule					
01-Nov-25	01-Jul-26	01-Jul-27	01-Jul-28	01-Jul-29	
to	to	to	to	to	
30-Jun-26	30-Jun-27	30-Jun-28	30-Jun-29	30-Jun-30	
Reassignment	4%	4%	4%	4%	
\$0	\$0	\$0	\$0	\$0	Subscription Advantage Plus
\$1,291	\$1,680	\$1,747	\$1,817	\$1,891	Subscription Advantage Plus
\$1,745	\$2,687	\$2,795	\$2,907	\$3,023	Subscription Advantage Plus
\$0	\$0	\$0	\$0	\$0	Subscription Advantage Plus
\$10,351	\$10,714	\$11,092	\$11,485	\$11,893	Subscription Advantage Plus
\$43,187	\$46,908	\$50,718	\$54,619	\$58,613	

Subtotal Subscription

Table H

Subscription Paid In Advance

Education
Ethos User Provisioning¹
Intelligent Processes²

5 Year Payment Schedule					
01-Jul-25	01-Jul-26	01-Jul-27	01-Jul-28	01-Jul-29	
to	to	to	to	to	
30-Jun-26	30-Jun-27	30-Jun-28	30-Jun-29	30-Jun-30	
5%	5%	5%	5%	5%	
\$11,830	\$12,672	\$13,555	\$14,483	\$15,457	Subscription Advantage
\$58,207	\$61,647	\$65,724	\$69,561	\$73,182	Subscription Advantage
\$75,537	\$79,314	\$83,280	\$87,444	\$91,816	

Subtotal Subscription

Banner Document Management Suite (Open Text)

Appender Output Transformation Server (2)³

5 Year Payment Schedule					
01-Jul-25	01-Jul-26	01-Jul-27	01-Jul-28	01-Jul-29	
to	to	to	to	to	
30-Jun-26	30-Jun-27	30-Jun-28	30-Jun-29	30-Jun-30	
5%	5%	5%	5%	5%	
\$18,070	\$19,070	\$20,124	\$21,235	\$22,405	Subscription Advantage
\$18,000	\$19,060	\$20,168	\$21,325	\$22,539	

Subtotal Banner Software

Subtotal Subscription & Banner

Table I

Professional Services

Education
Ethos User Provisioning Setup and Configuration

Professional Services					
01-Jul-25	01-Jul-26	01-Jul-27	01-Jul-28	01-Jul-29	
to	to	to	to	to	
30-Jun-26	30-Jun-27	30-Jun-28	30-Jun-29	30-Jun-30	
5%	5%	5%	5%	5%	
\$11,830	\$12,672	\$13,555	\$14,483	\$15,457	Subscription Advantage
\$58,207	\$61,647	\$65,724	\$69,561	\$73,182	Subscription Advantage
\$75,537	\$79,314	\$83,280	\$87,444	\$91,816	
\$18,070	\$19,070	\$20,124	\$21,235	\$22,405	Subscription Advantage
\$18,000	\$19,060	\$20,168	\$21,325	\$22,539	
\$94,517	\$99,284	\$104,227	\$109,418	\$114,831	

Subtotal Professional Services

Grand Total

¹ Paid Need Analysis was Paid In Advance but will move to Paid In Advance since subscription products are Paid In Advance and Subscription Products get better renewal escalators.
² Indicates this is a new purchase

CERTIFICATE *of* SIGNATURE

REF. NUMBER
NGKWW-6P2QM-SD6MU-FZSCM

DOCUMENT COMPLETED BY ALL PARTIES ON
19 JUN 2025 14:20:29 UTC

SIGNER

MATT FELL

EMAIL
MATT.FELL@ELLUCIAN.COM

TIMESTAMP

SENT
19 JUN 2025 13:48:49 UTC

VIEWED
19 JUN 2025 14:19:16 UTC

SIGNED
19 JUN 2025 14:20:29 UTC

SIGNATURE



IP ADDRESS
100.34.245.112

LOCATION
PHOENIXVILLE, UNITED STATES

RECIPIENT VERIFICATION

EMAIL VERIFIED
19 JUN 2025 14:19:16 UTC





AFFIDAVIT

I certify that we will comply with Section 44-107-10, ET Seg., relating to the South Carolina Drug-Free Workplace Act to provide a drug-free workplace. (Note: this clause applies to any resultant contract of \$50,000.00 or more). The State of South Carolina has amended Title 44, Code of Laws of South Carolina, 1976, relating to health, by adding chapter 107, so as to enact the Drug-Free Workplace Act. (See, Act no. 593, 1990 Acts and Joint Resolutions.)

Vendor: Ellucian Company LLC

2003 Edmund Halley Dr., Suite 500, Reston, VA 20191

Street or P. O. Box City State Zip

Telephone: 800-223-7036 Fax N/A

Printed Name: Matthew Fell Email asklegal@ellucian.com
Matthew Fell
Signature Title
469RKYVW1-46LXZ828

Date: Jun 13, 2026

F.E.I.N: 45-3767548 or S.S. # N/A

**FAILURE TO FURNISH THIS AFFIDAVIT WILL RESULT IN THE DELAY OF
PAYMENT/CONTRACT**

THIS PAGE MUST BE SIGNED & RETURNED

Please return to: Horry Georgetown Technical College
PO Box 261966
Conway, SC 29528-6066
Attn: Dianna Cecala, Procurement Manager

Fax: 843/349-5270
Tel: 843/349-5207
Email: Dianna.cecala@hgtc.edu

OPEN TRADE REPRESENTATION

(S.C. Code Ann. §§ 11-35-5300)

The following representation, which is required by Section 11-35-5300(A), is a material inducement for the State to award a contract to you.

I, the official named below, certify I am duly authorized to execute this certification on behalf of the vendor identified below, and, as of the date of my signature, the vendor identified below is not currently engaged in the boycott of a person or an entity based in or doing business with a jurisdiction with whom South Carolina can enjoy open trade, as defined in SC Code Section 11-35-5300.

Vendor Name (Printed) ELLUCIAN COMPANY LLC	State Vendor No.
By (Authorized Signature) 	Date Executed 6-9-2026
Printed Name and Title of Person Signing JOSEPH A. YEMOLA, VICE PRESIDENT AND ASST. GENERAL COUNSEL	[Not used]

**Sole Source
Written Determination**

Agency Identification: Horry-Georgetown Technical College Agency No. 59

SS-0238

Description of the agency need that this procurement fulfills: *(See instructions on last page for guidance)*

Horry-Georgetown Technical College must process federal Title IV student financial aid accurately and in compliance with federal regulations. This requires need analysis (Federal Methodology) functionality integrated with the College's existing Banner Financial Aid system of record to calculate student eligibility. To remain operational and compliant, this functionality must be maintained under an active annual license/subscription. This procurement fulfills the need to continue that coverage for the term July 1, 2026 through June 30, 2027.

Describe the Market Based on Research Performed: *(See instructions on last page for guidance)*

This is a renewal of a licensed/subscribed component already deployed and in production within the College's Ellucian Banner Financial Aid environment. The scope was developed by the College's Information Technology and Financial Aid staff based on the specific component the College already owns and operates, as itemized on Ellucian invoice no. 90453506. The Financial Aid FM Need Analysis license is proprietary to and provided directly by the publisher, Ellucian Company LLC, as an integrated part of Banner Financial Aid; it is not a generic off-the-shelf product and no third-party reseller can provide or maintain it. The product is obtained directly from the manufacturer (Ellucian), no separate implementation is required, the term is twelve (12) months (July 1, 2026 – June 30, 2027) delivered to the College, warranties are those under Ellucian's standard terms, and support/training are provided by Ellucian. Market research is documented and retained in the procurement workpaper file.

Sole Source Vendor Name: Ellucian Company LLC (dba Ellucian)

Based upon the following determination, Agency proposes to acquire the supplies, construction, information technology, and/or services described herein from the vendor named above per SC Code Ann § 11-35-1560 and SC Regulation 19-445.2105, Sole Source Procurement.

Description of supplies, construction, information technology, and/or services vendor will provide under the contract: *(See instructions on last page for guidance.)*

Ellucian Company LLC will provide the annual Financial Aid FM Need Analysis license/subscription for the College's existing Banner Financial Aid system for the term July 1, 2026 through June 30, 2027, as itemized on Ellucian invoice no. 90453506 (total \$4,303.80). This includes the licensed need analysis (Federal Methodology) functionality and associated maintenance, updates, and support.

Explain why the described solution is the only solution that meets the agency's need and how no other identified solutions were sufficient. *(See instructions on last page for guidance)*

The Financial Aid FM Need Analysis component is a proprietary part of the Ellucian Banner Financial Aid system the College has already implemented and operates as its system of record. Ellucian Company LLC owns the software and is the only entity that can license and maintain this integrated component; the source code is not available to other parties, so no other vendor can provide an equivalent, compatible solution, and a competitive solicitation would identify no other responsible source. Replacing Banner Financial Aid to create competition for this single component would require a costly, disruptive ERP replacement far exceeding the value of this license and would not meet the immediate need. Based on the College's own market research, continued licensing from Ellucian Company LLC is the only solution that meets the College's need, and no other identified solution is sufficient.

Sole Source
Written Determination

Note: Determination is not complete without required signatures and dates

Required Signatures:

Prepared by: Terry Quaresimo

Date: 06 / 17 / 2026

Printed Name: Terry Quaresimo

Title: Chief Information Officer

Approved by: EBlack

Approval Date: 6 / 17 / 26

Printed Name: Enter Authorized Approver Name

Title: Enter Authorized Approver Title

The last page contains instructions and is not required to be retained.

**Sole Source
Written Determination**

Agency Identification: Horry-Georgetown Technical College – Agency No. 59

Description of the agency need that this procurement fulfills: *(See instructions on last page for guidance)*

Horry-Georgetown Technical College requires the continuous, uninterrupted operation of the enterprise resource planning (ERP) system that serves as the College's authoritative system of record for student, finance, human resources, financial aid, and document management functions. These systems are relied upon daily by students, faculty, and staff for registration, billing, payroll, financial reporting, federal Title IV financial aid processing, and mandatory reporting to state and federal agencies. To remain operational, secure, and compliant, the software must receive ongoing maintenance and support—including software updates and new releases, defect corrections, security patches, and regulatory/compliance updates that reflect changes in federal and state law. Without active maintenance and support, the College would lose access to these updates and to vendor technical support, placing mission-critical operations, data security, and regulatory compliance at risk. This procurement fulfills the need to maintain support coverage for the College's existing, in-production enterprise systems for the term July 1, 2026 through June 30, 2027.

Describe the Market Based on Research Performed: *(See instructions on last page for guidance)*

The College's enterprise systems were originally acquired and implemented as the Ellucian Banner ERP platform together with its integrated and bundled components, all of which are already deployed and in production at the College. The scope of this procurement was developed by the College's Information Technology division based on the maintenance and support required to sustain the specific software the College already owns and operates, as itemized on Ellucian invoice no. 90453505. Market research confirms that maintenance, support, updates, and patches for these proprietary products are provided directly by the publisher/manufacturer, Ellucian Company LLC, which owns and controls the source code for Banner and is the authorized provider of maintenance for the components delivered through the Banner platform—including the UC4/Automic automation agents for Banner, the Banner Document Management Suite and EMC/OpenText ApplicationXtender suite, Degree Works, and the Oracle database, application server, and developer licenses delivered as embedded/restricted-use licenses under the Ellucian Banner contract and maintained through Ellucian rather than directly from Oracle. These are not generic, commercially available off-the-shelf products for which competing maintenance providers exist; because the underlying software is proprietary and its source code is held by the publisher, no third-party reseller or independent firm can lawfully provide source-level maintenance, updates, or warranty support for the College's installed products. The product is obtained directly from the manufacturer (Ellucian), not a reseller, and no separate implementation or consulting is required because this is a renewal of support for systems already in production. The term of coverage is twelve (12) months, July 1, 2026 through June 30, 2027, delivered to Horry-Georgetown Technical College. Warranties and performance guarantees are those provided under Ellucian's standard maintenance and support terms. Training and technical support are provided by Ellucian through its support center, online documentation, the Ellucian customer community/hub, and software release notes. Market research is documented and retained in the procurement workpaper file.

Sole Source Vendor Name: Ellucian Company LLC (dba Ellucian)

Based upon the following determination, Agency proposes to acquire the supplies, construction, information technology, and/or services described herein from the vendor named above per SC Code Ann § 11-35-1560 and SC Regulation 19-445.2105, Sole Source Procurement.

Description of supplies, construction, information technology, and/or services vendor will provide under the contract: *(See instructions on last page for guidance.)*

Ellucian Company LLC will provide annual software maintenance and support for the College's existing Ellucian Banner ERP environment and its integrated/bundled components for the term July 1, 2026 through June 30, 2027, as itemized on Ellucian invoice no. 90453505 (total \$241,328.00). Maintenance and support

**Sole Source
Written Determination**

includes software updates, enhancements, and new releases; defect and error correction; security patches; regulatory and compliance updates; and access to Ellucian technical support. The covered products include maintenance for the UC4/Automio automation agents for Banner (Banner agent, Linux server agent, Windows package of automation engines, and GAP); the Oracle Internet Application Server, Oracle Relational Database System, Oracle Programmer, and Oracle Internet Developer Suite licenses delivered and supported through the Banner platform; the EMC/OpenText ApplicationXtender suite (AppXtender Test Bundle, OCR Server, Desktop Access, Web Services, WebXtender, and xPLORE full-text server and full-text indexing); the Banner Document Management Suite integration component; and Degree Works.

Explain why the described solution is the only solution that meets the agency's need and how no other identified solutions were sufficient. *(See instructions on last page for guidance)*

Ellucian Banner is the proprietary enterprise resource planning system that the College has already acquired, implemented, and operated for many years as its authoritative system of record. The College's institutional data, business processes, system integrations, and staff expertise are all built around this in-production platform. Ellucian Company LLC owns and controls the source code for the Banner software and is the only entity able to develop, license, and deliver maintenance, software updates, security patches, defect corrections, and regulatory/compliance updates for the Banner platform and the components bundled and delivered through it. Because the software is proprietary and the source code is not available to other parties, no other vendor can provide equivalent maintenance, updates, or warranty support for the College's installed products, and a competitive solicitation for maintenance of this specific software would identify no other responsible source capable of performing the work. The College considered the alternative of replacing Banner with a different ERP in order to create competition for maintenance and concluded it is neither viable nor prudent for the need at issue: replacing the College's system of record would require a multi-year implementation and capital expenditure far exceeding the cost of this maintenance, along with data migration and retraining, and would disrupt mission-critical student, finance, financial aid, and human resources operations—while failing to address the immediate, ongoing need to maintain the systems currently in production. For these reasons, based on the College's own market research and operational assessment, continued maintenance and support from Ellucian Company LLC is the only solution that meets the College's need, and no other identified solution is sufficient.

Note: Determination is not complete without required signatures and dates

Required Signatures:

Prepared by: Terry Quaresimo

Date: 06 / 17 / 2026

Printed Name: Terry Quaresimo

Title: Chief Information Officer

Approved by: E. Black

Approval Date: 6 / 17 / 20

Printed Name: Enter Authorized Approver Name

Title: Enter Authorized Approver Title

The last page contains instructions and is not required to be retained.

**Sole Source
Written Determination**

Agency Identification: Horry-Georgetown Technical College – Agency H59

Description of the agency need that this procurement fulfills: *(See instructions on last page for guidance)*

Horry-Georgetown Technical College requires uninterrupted operation and regulatory maintenance of its existing Enterprise Resource Planning (ERP) system of record for the period July 1, 2025 through June 30, 2026. The ERP processes mission-critical administrative transactions for the College's students and employees, including admissions, registration, transcripts, billing, financial aid awarding and disbursement, accounts receivable, human resources, payroll, finance, accounts payable, advancement, and federal and state reporting.

The system must continue to receive corrective patches, security updates, and the statutory and regulatory updates required to remain compliant with federal Title IV financial aid administration (34 CFR Part 668), IRS 1098-T and ACA 1094/1095-C reporting, IPEDS, SACSCOC accreditation data submissions, SC Technical College System reporting, SC State Treasurer and Comptroller General reporting, and SC DIS-200 v2. Discontinuing maintenance terminates the College's right to receive these updates, which would render the College unable to lawfully disburse Title IV aid, issue accurate tax documents, or meet state and federal reporting obligations.

The need is the uninterrupted operational maintenance of the in-production system of record – not the acquisition of a new system.

Describe the Market Based on Research Performed: *(See instructions on last page for guidance)*

Market space. The higher-education administrative ERP market includes Ellucian Banner, Ellucian Colleague, Workday Student, Oracle PeopleSoft Campus Solutions, Anthology CampusNexus, and Jenzabar One/EX. Each product is developed, owned, and licensed exclusively by its respective manufacturer; the source code is proprietary in every case and is not released to third parties. Maintenance, security patching, regulatory updates, and version upgrades for any of these product lines are therefore commercially available only from the original manufacturer of the product the customer has already licensed.

Specifications/scope. The scope was developed from the College's current production system inventory and the Ellucian master license and order documents under which Banner is currently licensed to HGTC, referenced by Ellucian Invoice 90451959 (Customer Number 100609; SAP Order Number 80320) for the maintenance term 07/01/2025 – 06/30/2026.

Source and implementation. Maintenance is obtained directly from the manufacturer, Ellucian Company LLC; no third-party reseller is involved and no implementation services are included – the software is already deployed and in production.

Delivery. Updates and support are delivered electronically to the College's Banner environments in Conway, SC, continuously throughout the term.

Warranties and training. Warranties and performance commitments are those provided under the Ellucian master agreement, including published incident severity response targets through Ellucian Action Line and the published Ellucian software lifecycle policy. Product training and customer support for Banner are provided exclusively by Ellucian (Ellucian Hub, Customer Center, eLearning, and Ellucian Live). No third party offers equivalent warranties, performance commitments, or product training for the Ellucian Banner product line.

Third-party support research. Independent third-party software-support providers (including Rimini Street

**Sole Source
Written Determination**

and Spinnaker Support) were reviewed; their published service catalogs cover other ERP product families and explicitly exclude Banner. The SC State Fiscal Accountability Authority Statewide Term Contract catalog and the SC Technical College System group-purchase listings were reviewed and contain no contract under which Ellucian Banner maintenance is available from any vendor other than Ellucian. Market research is retained in the procurement workpaper file.

Sole Source Vendor Name: Ellucian Company LLC

Based upon the following determination, Agency proposes to acquire the supplies, construction, information technology, and/or services described herein from the vendor named above per SC Code Ann § 11-35-1560 and SC Regulation 19-445.2105, Sole Source Procurement.

Description of supplies, construction, information technology, and/or services vendor will provide under the contract: *(See instructions on last page for guidance.)*

Annual software maintenance and support, July 1, 2025 through June 30, 2026, for the Ellucian Banner ERP administrative modules, Banner Self-Service applications, and integrated companion products currently licensed to and in production at Horry-Georgetown Technical College, as itemized on Ellucian Invoice 90451959 (Customer Number 100609; SAP Order Number 80320):

- Banner Student
- Banner Student Self-Service
- Banner Faculty and Advisor Self-Service
- Banner Finance
- Banner Human Resources
- Banner Employee Self-Service
- Banner Financial Aid
- Banner Advancement
- Banner Advancement Self-Service
- Banner ePrint Site License
- Electronic Data Interchange (EDISmart)
- TouchNet Information Systems Payment Gateway

Under the Ellucian master agreement, this maintenance entitles the College to corrective patches and defect resolutions, security updates, all mandatory statutory and regulatory software updates issued during the term, all minor and major releases issued during the term, access to the Ellucian Hub knowledge base and Customer Center, access to Ellucian Action Line technical support, and the continuing right to use the licensed software under the underlying license terms.

Explain why the described solution is the only solution that meets the agency's need and how no other identified solutions were sufficient. *(See instructions on last page for guidance)*

Based on the market research above and the College's knowledge of its in-production environment, Horry-Georgetown Technical College has determined that Ellucian Company LLC is the only source from which the described maintenance can be obtained. The factual grounds are:

- (a) Ellucian Company LLC is the sole owner, developer, copyright holder, and licensor of the Banner ERP suite and its Self-Service applications. The Banner source code is proprietary and is not released or sublicensed to any third party for the purpose of providing patches, regulatory updates, security fixes, or version upgrades.
- (b) HGTC's enterprise system of record is Ellucian Banner. All student, finance, human resources,

**Sole Source
Written Determination**

financial aid, and advancement transactional and historical data resides in the Banner database and is processed through the licensed Banner code base. Maintaining the integrity, auditability, and continuity of that data of record requires that all corrective and regulatory code changes be authored and delivered by the original code owner.

(c) The Banner Self-Service modules share schema, code base, authentication, and integration layers with their parent Banner administrative modules; they are not separately licensable or maintainable by any other vendor. The TouchNet Payment Gateway, EDISmart, and Banner ePrint are Ellucian-sold companion products whose integrations to Banner are developed and maintained exclusively by Ellucian.

(d) The Ellucian master agreement conditions the College's continued lawful use of the licensed software on payment of annual maintenance to Ellucian. Lapsing maintenance terminates the College's right to receive the statutory and regulatory updates required by 34 CFR Part 668, IRS Publication 1220, and ACA reporting, placing the College out of compliance with federal financial-aid and tax-reporting requirements.

(e) Independent third-party software-support firms were evaluated; none offer maintenance or source-level support for the Ellucian Banner product line. No statewide term contract or cooperative contract makes Banner maintenance available from any other source.

(f) Replacement of Banner with an alternative ERP is not a substitute for annual maintenance. Full ERP replacement at HGTC's scale is a multi-year project with multi-million-dollar implementation cost and is outside the scope, schedule, and funding of this procurement, which is the continuation of operational support for the existing, in-production system of record for FY 2025–2026.

For these reasons, Ellucian Company LLC is the only source from which the described maintenance can be procured, and sole source procurement under SC Code Ann. § 11-35-1560 and SC Regulation 19-445.2105 is appropriate.

Note: Determination is not complete without required signatures and dates

Required Signatures:

Prepared by: Terry Quaresimo

Date: 06/17/2026

Printed Name: Terry Quaresimo

Title: Chief Information Officer

Approved by: E. Block

Approval Date: 6/17/26

Printed Name: [Enter Authorized Approver Name]

Title: [Enter Authorized Approver Title]

The last page contains instructions and is not required to be retained.

**Sole Source
Written Determination**

Agency Identification: Horry-Georgetown Technical College Agency No. 59

Description of the agency need that this procurement fulfills: *(See instructions on last page for guidance)*

Horry-Georgetown Technical College needs a constituent relationship management (CRM) system to manage prospective-student recruitment and admissions communications and to convert inquiries and applicants into enrolled students, with data flowing to and from the College's Ellucian Banner system of record. To remain operational, this CRM must be maintained under an active annual subscription. This procurement fulfills the need to continue that coverage for the term July 1, 2026 through June 30, 2027.

Describe the Market Based on Research Performed: *(See instructions on last page for guidance)*

This is a renewal of a subscription already deployed and in production at the College. The scope was developed by the College's Information Technology and Enrollment/Admissions staff based on the specific product the College already uses, as itemized on Ellucian invoice no. 90453509. Ellucian CRM Recruit (eCRM) is a proprietary, hosted recruitment/admissions CRM provided directly by the publisher, Ellucian Company LLC, and is purpose-built to integrate with Banner; it is not a generic off-the-shelf product and no third-party reseller can provide or maintain it. The product is obtained directly from the manufacturer (Ellucian) as a subscription, no separate implementation is required, the term is twelve (12) months (July 1, 2026 – June 30, 2027) delivered to the College, warranties are those under Ellucian's standard terms, and support/training are provided by Ellucian. Market research is documented and retained in the procurement workpaper file.

Sole Source Vendor Name: Ellucian Company LLC (dba Ellucian)

Based upon the following determination, Agency proposes to acquire the supplies, construction, information technology, and/or services described herein from the vendor named above per SC Code Ann § 11-35-1560 and SC Regulation 19-445.2105, Sole Source Procurement.

Description of supplies, construction, information technology, and/or services vendor will provide under the contract: *(See instructions on last page for guidance.)*

Ellucian Company LLC will provide the annual Ellucian CRM Recruit subscription for the term July 1, 2026 through June 30, 2027, as itemized on Ellucian invoice no. 90453509 (total \$71,828.64). This includes the Ellucian Recruit base license and the eCRM standard and premium user licenses that provide the hosted recruitment and admissions CRM functionality integrated with Banner, including associated maintenance, updates, and support.

Explain why the described solution is the only solution that meets the agency's need and how no other identified solutions were sufficient. *(See instructions on last page for guidance)*

Ellucian CRM Recruit is a proprietary Ellucian product designed to integrate directly with the Ellucian Banner system the College has already implemented and operates as its system of record. Ellucian Company LLC owns the software and is the only entity that can provide and maintain this Banner-integrated subscription and its user licenses; the product is not available from any other party, so no other vendor can provide an equivalent, compatible solution, and a competitive solicitation would identify no other responsible source. Replacing the CRM with a non-Ellucian product would require costly re-integration with Banner, data migration, and retraining, and would not meet the immediate need. Based on the College's own market research, continued subscription from Ellucian Company LLC is the only solution that meets the College's need, and no other identified solution is sufficient.

**Sole Source
Written Determination**

Note: Determination is not complete without required signatures and dates

Required Signatures:

Prepared by: Terry Quaresimo

Date: 06 / 17 / 2026

Printed Name: Terry Quaresimo

Title: Chief Information Officer

Approved by: EBloch

Approval Date: 6 / 17 / 26

Printed Name: Enter Authorized Approver Name

Title: Enter Authorized Approver Title

The last page contains instructions and is not required to be retained.

**Sole Source
Written Determination**

Agency Identification: Horry-Georgetown Technical College Agency No. 59

Description of the agency need that this procurement fulfills: *(See instructions on last page for guidance)*

Horry-Georgetown Technical College needs a unified, role-based digital portal that gives students, faculty, and staff secure single-point access to the information, tasks, and services driven by the College's Ellucian Banner system of record. To remain operational, this engagement platform must be maintained under an active annual subscription. This procurement fulfills the need to continue that coverage for the term July 1, 2026 through June 30, 2027.

Describe the Market Based on Research Performed: *(See instructions on last page for guidance)*

This is a renewal of a subscription already deployed and in production at the College. The scope was developed by the College's Information Technology staff based on the specific platform the College already uses, as itemized on Ellucian invoice no. 90453508. Ellucian Experience is a proprietary, hosted platform provided directly by the publisher, Ellucian Company LLC, and is purpose-built to integrate with Banner; it is not a generic off-the-shelf product and no third-party reseller can provide or maintain it. The product is obtained directly from the manufacturer (Ellucian) as a subscription, no separate implementation is required, the term is twelve (12) months (July 1, 2026 – June 30, 2027) delivered to the College, warranties are those under Ellucian's standard terms, and support/training are provided by Ellucian. Market research is documented and retained in the procurement workpaper file.

Sole Source Vendor Name: Ellucian Company LLC (dba Ellucian)

Based upon the following determination, Agency proposes to acquire the supplies, construction, information technology, and/or services described herein from the vendor named above per SC Code Ann § 11-35-1560 and SC Regulation 19-445.2105, Sole Source Procurement.

Description of supplies, construction, information technology, and/or services vendor will provide under the contract: *(See instructions on last page for guidance.)*

Ellucian Company LLC will provide the annual Ellucian Experience Premium subscription for the term July 1, 2026 through June 30, 2027, as itemized on Ellucian invoice no. 90453508 (total \$55,158.84). The subscription provides the hosted, role-based engagement portal that delivers Banner-driven information, cards, and self-service tasks to students, faculty, and staff, including associated maintenance, updates, and support.

Explain why the described solution is the only solution that meets the agency's need and how no other identified solutions were sufficient. *(See instructions on last page for guidance)*

Ellucian Experience is a proprietary Ellucian product designed to integrate directly with the Ellucian Banner system the College has already implemented and operates as its system of record. Ellucian Company LLC owns the software and is the only entity that can provide and maintain this Banner-integrated subscription; the platform is not available from any other party, so no other vendor can provide an equivalent, compatible solution, and a competitive solicitation would identify no other responsible source. Replacing the Banner-integrated platform would require a costly, disruptive change to the College's core systems and would not meet the immediate need. Based on the College's own market research, continued subscription from Ellucian Company LLC is the only solution that meets the College's need, and no other identified solution is sufficient.

**Sole Source
Written Determination**

Note: Determination is not complete without required signatures and dates

Required Signatures:

Prepared by: Terry Quaresimo

Date: 06 / 17 / 2026

Printed Name: Terry Quaresimo

Title: Chief Information Officer

Approved by: E Blad

Approval Date: 6 / 17 / 26

Printed Name: Enter Authorized Approver Name

Title: Enter Authorized Approver Title

The last page contains instructions and is not required to be retained.

**Sole Source
Written Determination**

Agency Identification: Horry-Georgetown Technical College Agency No. 59

Description of the agency need that this procurement fulfills: *(See instructions on last page for guidance)*

Horry-Georgetown Technical College must reliably exchange student, course, enrollment, and grade data between its Ellucian Banner student information system (the College's system of record) and its learning management system so that faculty and students have accurate, automatically provisioned course rosters and results. To remain operational, this integration must be maintained under an active annual subscription. This procurement fulfills the need to continue that coverage for the term July 1, 2026 through June 30, 2027.

Describe the Market Based on Research Performed: *(See instructions on last page for guidance)*

This is a renewal of a subscription already deployed and in production at the College. The scope was developed by the College's Information Technology staff based on the specific platform the College already uses, as itemized on Ellucian invoice no. 90453507. The Intelligent Learning Platform is a proprietary, hosted integration platform provided directly by the publisher, Ellucian Company LLC, and is purpose-built to integrate with Banner; it is not a generic off-the-shelf product and no third-party reseller can provide or maintain it. The product is obtained directly from the manufacturer (Ellucian) as a subscription, no separate implementation is required, the term is twelve (12) months (July 1, 2026 – June 30, 2027) delivered to the College, warranties are those under Ellucian's standard terms, and support/training are provided by Ellucian. Market research is documented and retained in the procurement workpaper file.

Sole Source Vendor Name: Ellucian Company LLC (dba Ellucian)

Based upon the following determination, Agency proposes to acquire the supplies, construction, information technology, and/or services described herein from the vendor named above per SC Code Ann § 11-35-1560 and SC Regulation 19-445.2105, Sole Source Procurement.

Description of supplies, construction, information technology, and/or services vendor will provide under the contract: *(See instructions on last page for guidance.)*

Ellucian Company LLC will provide the annual Intelligent Learning Platform (ILP) Enterprise subscription for the term July 1, 2026 through June 30, 2027, as itemized on Ellucian invoice no. 90453507 (total \$34,781.40). The subscription provides the hosted integration platform that exchanges student, course, enrollment, and grade data between Banner and the College's learning management system, including associated maintenance, updates, and support.

Explain why the described solution is the only solution that meets the agency's need and how no other identified solutions were sufficient. *(See instructions on last page for guidance)*

The Intelligent Learning Platform is a proprietary Ellucian product designed to integrate directly with the Ellucian Banner system the College has already implemented and operates as its system of record. Ellucian Company LLC owns the software and is the only entity that can provide and maintain this Banner-integrated subscription; the platform is not available from any other party, so no other vendor can provide an equivalent, compatible solution, and a competitive solicitation would identify no other responsible source. Replacing the Banner-integrated platform would require a costly, disruptive change to the College's core systems and would not meet the immediate need. Based on the College's own market research, continued subscription from Ellucian Company LLC is the only solution that meets the College's need, and no other identified solution is sufficient.

Sole Source
Written Determination

Note: Determination is not complete without required signatures and dates

Required Signatures:

Prepared by: Terry Quaresimo

Date: __06 / __17 / __2026__

Printed Name: Terry Quaresimo

Title: Chief Information Officer

Approved by: EBlack

Approval Date: 6 / 17 / 26

Printed Name: Enter Authorized Approver Name

Title: Enter Authorized Approver Title

The last page contains instructions and is not required to be retained.