

**Sole Source  
Written Determination**

**Agency Identification:** [Horry-Georgetown Technical College](#)

**Description of the agency need that this procurement fulfills:** *(See instructions on last page for guidance)*

Horry-Georgetown Technical College operates the Ellucian Banner ERP as its system of record for student information, financial aid, finance, human resources, and payroll. To meet federal, state, accreditation, and operational obligations, the College must continuously be able to:

Produce ad hoc and scheduled operational reports drawn directly from Banner data, executed under Banner's existing role-based security model, by approximately 200 distributed report consumers across academic and administrative units.

Deliver natural-language data access to authorized institutional users in a manner that enforces, rather than circumvents, Banner role security, FERPA "school official" boundaries, and the College's data governance and classification policies.

Produce, format, secure, and electronically deliver Banner-generated documents (1098-T notifications, financial aid award letters, registration confirmations, AP remittance advices, payroll direct-deposit advices, and similar) with encryption and audit logging in line with SC DIS-200 v2 expectations for protected data in transit.

Generate negotiable accounts payable and payroll instruments, transmit Positive Pay files to the College's depository for fraud prevention, and produce direct-deposit advices for vendors and employees on a recurring scheduled basis.

The agency need is for continuity of these mission-essential reporting, AI-assisted data access, secure document delivery, and disbursement capabilities through July 1, 2026 – June 30, 2029, without interruption to financial close cycles, payroll runs, federal reporting deadlines, or institutional data security controls.

**Describe the Market Based on Research Performed:** *(See instructions on last page for guidance)*

The functional specifications were developed internally by the HGTC Information Technology division. Requirements were derived from existing in-production workflows, audit findings, federal/state reporting obligations, and the College's data governance and information security policies.

Market segments evaluated. Three adjacent markets were examined:

Enterprise Business Intelligence / ad hoc reporting tools — Power BI, Tableau, Qlik, Cognos, Oracle Analytics, and similar commercially available off-the-shelf BI platforms.

AI / natural-language data access platforms, both ERP-integrated agents and general-purpose LLM-based assistants.

Document composition, secure delivery, and disbursement (check printing / Positive Pay / direct deposit advice) products — both Banner-integrated and generic enterprise output management solutions.

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**Finding:**

General-market BI tools are commercially available and feature-rich, but none integrate natively with the Banner security object. Adoption of a general BI tool would require HGTC to construct and maintain a parallel role/permission model, introducing material security risk and significant ongoing administrative overhead.

General-purpose AI assistants (consumer and enterprise LLM tools) are widely available but do not natively enforce Banner role security or HGTC's existing data governance controls when accessing FERPA-protected records, and therefore do not meet the agency need as written. Banner-integrated document composition and disbursement tooling is a narrow market segment served by a small number of strategic Ellucian partners. The Banner-specific output management products in this segment are proprietary to their developers and are not available through resellers or third-party distributors.

**Sole Source Vendor Name:** Evisions LLC

**Based upon the following determination, Agency proposes to acquire the supplies, construction, information technology, and/or services described herein from the vendor named above per SC Code Ann § 11-35-1560 and SC Regulation 19-445.2105, Sole Source Procurement.**

**Description of supplies, construction, information technology, and/or services vendor will provide under the contract:** *(See instructions on last page for guidance.)*

The contract will provide software subscription licenses, software support and maintenance, and a limited set of one-time professional services as follows, for the three-year initial term July 1, 2026 – June 30, 2029, with contractual 4% annual fee escalation:

Argos enterprise reporting platform — base license with SQL module and Schedule & Delivery module (unlimited users).

Argos Advanced Modules — OLAP, Interactive Charts, API, DataBlock, REST Connector, Salesforce Connector, and Clustering (up to three nodes).

Argos Data Agent — natural-language data access component, including Core seats and two (2) Advanced seats, with a contractual cap that annual LLM usage costs across Core and Advanced cannot exceed the annual subscription fee.

Enterprise FormFusion, with Email-with-Encryption, Imaging Integration, Script Director, and DocuSign modules.

IntelleCheck, Accounts Payable, with Positive Pay and the Direct Deposit Statement and Email feature.

IntelleCheck, Payroll, with Positive Pay, Direct Deposit Statement, and the Payroll Email feature.

**Explain why the described solution is the only solution that meets the agency's need and how no other identified solutions were sufficient.** *(See instructions on last page for guidance)*

Horry-Georgetown Technical College has determined that the procurement described above can only be fulfilled by Evisions LLC. The determination is based on the College's own analysis of its functional requirements against the available market, summarized as follows.

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#SS-0233

The agency need is defined by, and inseparable from, the Banner security model. The College's reporting, AI-assisted data access, and document/disbursement requirements all originate in Banner and must enforce Banner's existing role/object security at the point of data access. A solution that does not natively honor Banner security does not satisfy the agency need, because adopting such a solution would require the College to construct and maintain a parallel security model across multiple platforms, an arrangement the College has assessed as introducing unacceptable data security risk, audit complexity, and ongoing administrative cost. After evaluating general-market BI tools (including Power BI, Tableau, Qlik, Cognos, and Oracle Analytics), the College concluded that none of them natively integrate with the Banner security object and therefore none satisfy the agency need as defined.

The agency need for governed natural-language data access is similarly bounded by Banner security and FERPA. General-purpose AI assistants and enterprise LLM platforms are widely available but, based on the College's evaluation, do not natively enforce Banner role security or the College's data governance controls when interacting with FERPA-protected education records. Permitting institutional data to flow into ungoverned AI tools is incompatible with the College's data classification, FERPA, and SC DIS-200 v2 obligations. The agency need can therefore only be met by an AI/NLP capability built into the same governance and security layer that already controls Banner data access at the College.

The agency need for Banner-integrated secure document composition and disbursement is served by a narrow proprietary market segment. The output management, encrypted delivery, check production, Positive Pay, and direct-deposit advice capabilities required by the College are tightly bound to Banner accounts payable and payroll workflows already in production. The College's evaluation identified no commercially available alternative that integrates with Banner AP and Payroll at the level required to preserve existing reconciliation, audit, and fraud-prevention controls without significant re-engineering and corresponding operational and security risk during cutover.

Sole source confirmation. Based on the College's market research, and confirmed by manufacturer letters dated 05/12/2026 from Evisions LLC, the products required to meet the agency need are proprietary to and exclusively distributed by Evisions LLC. The products are not available through any reseller, distributor, GSA schedule, or other authorized channel. A competitive solicitation for these specific products would not produce competing responses, because no other firm is authorized to license, support, or maintain them.

Conclusion. Horry-Georgetown Technical College has concluded, based on its own functional requirements analysis and market research and consistent with SC Code Ann. § 11-35-1560 and SC Regulation 19-445.2105, that Evisions LLC is the only source able to fulfill the agency need described above for the period July 1, 2026 – June 30, 2029.

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*Note: Determination is not complete without required signatures and dates*

Required Signatures:

Prepared by: Terry Quaresimo

Date: \_05/\_13/\_2026

Printed Name: Terry Quaresimo

Title: Chief Information Officer

Approved by: Harold Hawley

Approval Date: 5/19/2026

Printed Name: HAROLD HAWLEY

Title:

*The last page contains instructions and is not required to be retained.*



05/12/2026

Terry Quaresimo  
Horry-Georgetown Technical College  
4003 South Fraser Street  
Georgetown, SC 29440

Dear Terry,

This letter seeks to address any questions with regard to Evisions and its status as a provider of the Argos products and annual support services.

Argos is the only web based ad hoc access and report output tool designed for easy operation by end users, built specifically for Ellucian Banner clients and higher education. No other vendor makes a Banner-specific web based reporting tool. Furthermore, there is no other product for Banner where the architecture and functionality are Banner-specific and that ties directly into the Banner security object. This provides unparalleled ease of use and security. Argos also has a cooperative of reports that allows institutions to quickly start using Argos with 200 Banner specific DataBlocks and reports, unlike any other web based reporting tool.

Additionally, the Argos Data Agent is a proprietary extension of the Argos platform developed exclusively by Evisions. The Data Agent allows institutions to interact with trusted Argos data using natural language prompts while maintaining existing Argos security and governance structures. Because the Data Agent is built directly into the Argos architecture and leverages Argos-specific DataBlocks, MAPS security, and Banner-specific reporting logic, there is no equivalent third-party product or authorized reseller that can provide the same functionality, integration, support, or maintenance services.

Argos was internally developed, and is fully owned, by Evisions. The sales and distribution rights to the aforementioned product are controlled entirely by Evisions. Outside of the Evisions/Ellucian relationship, this solution may not be purchased through any other source. There is no other authorized provider of the support and product maintenance you require.

Please let me know if you need additional information. We look forward to working with you for many years to come.

Sincerely,

Jennifer Fleissner  
Chief Financial Officer



## AFFIDAVIT

I certify that we will comply with Section 44-107-10, ET Seg., relating to the South Carolina Drug-Free Workplace Act to provide a drug-free workplace. (Note: this clause applies to any resultant contract of \$50,000.00 or more). The State of South Carolina has amended Title 44, Code of Laws of South Carolina, 1976, relating to health, by adding chapter 107, so as to enact the Drug-Free Workplace Act. (See, Act no. 593, 1990 Acts and Joint Resolutions.)

Vendor: Evisions LLC

1321 Upland Dr., PMB 20169      Houston      TX      77043

Street or P. O. Box      City      State      Zip

Telephone: 714-824-5252      Fax \_\_\_\_\_

Printed Name: Brad Koch      Email finance@evisions.com

Brad Koch      Controller  
Signature      Title

Date: 05/14/2026

F.E.I.N: 88-0411440      or S.S. # \_\_\_\_\_

**FAILURE TO FURNISH THIS AFFIDAVIT WILL RESULT IN THE DELAY OF  
PAYMENT/CONTRACT**

### **THIS PAGE MUST BE SIGNED & RETURNED**

Please return to:      Horry Georgetown Technical College  
PO Box 261966  
Conway, SC 29528-6066  
Attn: Dianna Cecala, Procurement Manager

Fax: 843/349-5270  
Tel: 843/349-5207  
Email: Dianna.cecala@hgtc.edu

**ORDER FORM**

**LICENSEE NAME: Horry-Georgetown Technical College**

**EFFECTIVE DATE: 07/01/2026**

**LICENSED PRODUCTS and PRICING**

	QUANTITY	ANNUAL PRICE	INITIAL ANNUAL SUBSCRIPTION FEE*
<input checked="" type="checkbox"/> Argos with SQL and Schedule & Delivery modules <input checked="" type="checkbox"/> Argos Advanced Modules: OLAP, Interactive Charts, API, DataBlock, REST and Salesforce Connectors, and Clustering (with up to 3 nodes) <input checked="" type="checkbox"/> Argos Data Agent Core Seats <input checked="" type="checkbox"/> Argos Data Agent Advanced Seats**  Initial Subscription Period: 07/01/2026 – 06/30/2029	unlimited		\$11,968
<input checked="" type="checkbox"/> Enterprise FormFusion <input checked="" type="checkbox"/> FormFusion Modules: Email with Encryption, Imaging Integration, Script Director, and DocuSign  Initial Subscription Period: 07/01/2026 – 06/30/2029	2	\$6,000	\$24,500 \$12,000
<input checked="" type="checkbox"/> Intellicheck: Accounts Payable with Positive Pay <input checked="" type="checkbox"/> Intellicheck Option: Accounts Payable Direct Deposit Statement and Email feature  Initial Subscription Period: 07/01/2026 – 06/30/2029			\$14,438
<input checked="" type="checkbox"/> Intellicheck: Payroll with Positive Pay and Direct Deposit Statement <input checked="" type="checkbox"/> Intellicheck Option: Payroll Email feature  Initial Subscription Period: 07/01/2026 – 06/30/2029			\$10,709
*Fee to be increased annually as provided for in Section 6 above ** Annual LLM usage costs across both the Core and Advanced products cannot exceed the Annual Subscription Fee. Argos Data Agent Advanced Seat pricing is for the number of users detailed in this Order Form as of the signature date. The purchase of additional users for years two and three are subject to adjustment based on AI market pricing and usage.			\$7,975
<b>TOTAL</b>			<b>\$ 81,590</b>

Exhibit B

Evisions Initials \_\_\_\_\_

Licensee Initials \_\_\_\_\_

Evisions Software License Terms & Conditions

**One-Time Services**

SERVICES	ONE-TIME FEE
<input checked="" type="checkbox"/> Argos Remote Training – 4 hours at \$225/hour	\$900
<input checked="" type="checkbox"/> Professional Services – Combined Services for Argos – 40 hours at \$227/hour	\$9,080
<b>TOTAL</b>	<b>\$9,980</b>

1. Applicable Surcharge Rates: Professional Services hourly rate starts at \$225/hour  
Professional Services rates are subject to an annual increase at our discretion.
2. Method of Transmitting Support Requests: Evisions Customer Community: [Support.Evisions.com](http://Support.Evisions.com)

**All prices shown are USD.**

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## OPEN TRADE REPRESENTATION

(S.C. Code Ann. §§ 11-35-5300)

*The following representation, which is required by Section 11-35-5300(A), is a material inducement for the State to award a contract to you.*

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I, the official named below, certify I am duly authorized to execute this certification on behalf of the vendor identified below, and, as of the date of my signature, the vendor identified below is not currently engaged in the boycott of a person or an entity based in or doing business with a jurisdiction with whom South Carolina can enjoy open trade, as defined in SC Code Section 11-35-5300.

<i>Vendor Name (Printed)</i> Evisions LLC	<i>State Vendor No.</i>
<i>By (Authorized Signature)</i> <i>Brad Koch</i>	<i>Date Executed</i> 5/15/2026
<i>Printed Name and Title of Person Signing</i> Brad Koch , Controller	<i>[Not used]</i>