

**Sole Source
Written Determination
#SS-0224**

Agency Identification: Horry-Georgetown Technical College

Description of the agency need that this procurement fulfills: *(See instructions on last page for guidance)*

The Surgical Technology training program relies on a real-life surgical table for its hands-on instruction. The current surgical tables are broken, outdated, and do not work. The tables are essential for realistic simulation and skill development.

Describe the Market Based on Research Performed: *(See instructions on last page for guidance)*

Since the last purchased tables were used, outdated within 2 years, and only came with a 1-year standard warranty, it is important to purchase a new table with a better warranty and service level. Research was done by the department to find a surgical table that is best suited for a simulation lab and for training surgical tech students. Contacts with our state vendors like Henry Schein and McKesson Medical did not present us with any solutions. Contacts with companies like DiaMedical, known for their simulation equipment, also did not offer a solution. In speaking with the vendor, they state that they are the only source for a surgical table with all the components and options available for a true teaching experience. They take features of multiple types of surgical tables and put them into one so that the student can experience all the features and be prepared when in the real-world situation.

Sole Source Vendor Name: Mock Medical

Based upon the following determination, Agency proposes to acquire the supplies, construction, information technology, and/or services described herein from the vendor named above per SC Code Ann § 11-35-1560 and SC Regulation 19-445.2105, Sole Source Procurement.

Description of supplies, construction, information technology, and/or services vendor will provide under the contract: *(See instructions on last page for guidance.)*

Fully equipment new, surgical table will all appliances and features along with a 3-year warranty.

Explain why the described solution is the only solution that meets the agency's need and how no other identified solutions were sufficient. *(See instructions on last page for guidance)*

The new OR beds we have selected offer a superior solution. They provide more patient positioning options than any other bed currently available, enhancing our ability to teach a wide variety of surgical procedures. Because these units are manufactured by the same company selling them, replacement parts will be available for many years, ensuring long-term serviceability. In addition, these new beds are significantly more affordable than other new models—and even some refurbished units—while offering a broader range of clinical applications. This investment will give our program durable, versatile, and fully supported OR beds that will last for many years, ensuring uninterrupted training for our Surgical Technology students and safeguarding their preparation for certification and clinical practice.

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Note: Determination is not complete without required signatures and dates

Required Signatures:

Prepared by: Erin Ivey

Date: 08/20/2025

Printed Name: Erin Ivey

Title: Program Director

Approved by: H. Hawley

Approval Date: 08/20/2025

Printed Name: Harold Hawley

Title: VP Finance & Administration

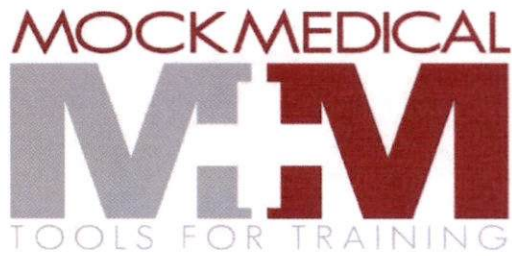
The last page contains instructions and is not required to be retained.

Strategic Alignment with HGTC Goals

This capital equipment purchase directly supports Horry-Georgetown Technical College's strategic goals by:

- **Enhancing Academic Excellence:** The new simulation beds will provide students with realistic, hands-on training experiences that reflect current surgical practices, improving skill acquisition and competency-based learning.
- **Supporting Student Success:** By using fully functional and safe equipment, students will gain confidence and proficiency, increasing their readiness for clinical environments and improving program completion and job placement rates.
- **Maintaining Industry Relevance:** These simulation beds mirror current surgical technology, ensuring that instruction remains aligned with workforce standards and employer expectations.
- **Maximizing Institutional Resources:** Investing in durable, multi-functional simulation equipment reduces long-term maintenance costs and supports efficient program delivery.

This request reflects our commitment to providing a safe, effective, and future-ready learning environment that upholds the college's mission to prepare students for high-demand careers through practical, real-world education.



PO Box 269 Terril, Iowa 51364

712-845-6777

CURRENT YEAR: 2025

RE: SOLE SUPPLIER

Mock Medical, LLC, located in Iowa is the SOLE supplier and manufacturer of simulated instruments/ kits (MockKits), Mock Medical Student Mock kits, Mock Medical Mankins and Trainers, and Mock/Unsterile Lab supplies designed exclusively for simulation/educational Use Only.

MOCK MEDICAL manikin system is unique to MOCK MEDICAL, LLC. Our particular manikin system allows for individual, interchangeable organs and surgical procedures.

MOCK MEDICAL, Surgical Procedure Table is exclusive to Mock Medical due to features added for educational purposes only, such as a constant manual lock that must be manually released for table moveability. The hand control acts as like a real hand control, while the table remains locked for student safety during the learning process and practice. The table also include additional proprietary features that are beneficial to student learning. This table includes many attachments, please ask for a complete list. Please note: This table cannot be used in an actual OR setting

If you have any further questions, please feel free to contact us.

Dari, CEO

Mock Medical, LLC

712-845-6777


dari@mockmedical.com

OPEN TRADE REPRESENTATION

(S.C. Code Ann. §§ 11-35-5300)

The following representation, which is required by Section 11-35-5300(A), is a material inducement for the State to award a contract to you.

I, the official named below, certify I am duly authorized to execute this certification on behalf of the vendor identified below, and, as of the date of my signature, the vendor identified below is not currently engaged in the boycott of a person or an entity based in or doing business with a jurisdiction with whom South Carolina can enjoy open trade, as defined in SC Code Section 11-35-5300.

<i>Vendor Name (Printed)</i> Mock Medical, LLC	<i>State Vendor No.</i>
<i>By (Authorized Signature)</i> 	<i>Date Executed</i> 08/13/2025
<i>Printed Name and Title of Person Signing</i> D. Fehr	<i>[Not used]</i>



AFFIDAVIT

I certify that we will comply with Section 44-107-10, ET Seg., relating to the South Carolina Drug-Free Workplace Act to provide a drug-free workplace. (Note: this clause applies to any resultant contract of \$50,000.00 or more). The State of South Carolina has amended Title 44, Code of Laws of South Carolina, 1976, relating to health, by adding chapter 107, so as to enact the Drug-Free Workplace Act. (See, Act no. 593, 1990 Acts and Joint Resolutions.)

Vendor: ____Mock Medical, LLC

____PO Box 565____Milford____IA 51351____
Street or P. O. Box City State Zip

Telephone: ____712-845-6777____Fax____

Printed Name: _Dari____ Email____dari@mockmedical.com____

____Signature____CEO____
Title

Date: __08/13/2025__

F.E.I.N: __46-3388411__ or S.S. #____

**FAILURE TO FURNISH THIS AFFIDAVIT WILL RESULT IN THE DELAY OF
PAYMENT/CONTRACT**

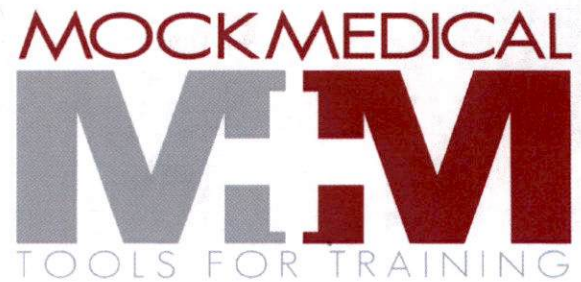
THIS PAGE MUST BE SIGNED & RETURNED

Please return to: Horry Georgetown Technical College
PO Box 261966
Conway, SC 29528-6066
Attn: Dianna Cecala, Procurement Manager

Fax: 843/349-5270
Tel: 843/349-5207
Email: Dianna.cecala@hgtc.edu

Mock Medical, LLC

Box 565
 Milford, IA 51351
 +17128456777
 dari@mockmedical.com
 www.mockmedical.com

**ESTIMATE - We price match* see below**

ADDRESS

Erin Ivey
 Horry-Georgetown Technical College
 accounts payable@hgtc.edu
 2050 Hwy 501 E
 Conway, SC 29526

SHIP TO

Erin Ivey
 Horry-Georgetown Technical College
 3501 Pampas Dr
 Myrtle Beach, SC 29577

ESTIMATE - WE HORR61625

PRICE MATCH*

SEE BELOW

DATE 06/16/2025

SKU	QTY	EDUCATIONAL USE ONLY	ALL ITEMS ARE SIMULATION ONLY- NOT FOR HUMAN USE	RATE	AMOUNT
	1	Mock Medical, LLC is the sole source for all items that are Mock Medical Branded. Mock Medical, LLC is the manufacturer and distributor for these items exclusively, and are proprietary to Mock Medical, LLC, including, but not limited to MOCKKits, MOCK surgical instruments and SIMS, interchangeable surgical procedure Mankin system. Mock Medical, LLC implements a proprietary refurbishing procedure on all the refurbished items listed within this estimate.	Sole Supplier	0.00	0.00T
MM ORTAB LE	2	NEW, Mock Medical: SIMULATION MODEL Surgical table. Specifically designed to demonstrate features found on various brands of common surgical tables complied into one table! FEATURES: Slide Top, Electric, with backup ACCESSORIES INCLUDED: table pad set, armboards, armboard pad set, foot extension, head board, head board pad, tilt braces small set, tilt braces large set. multiple rail sockets: straight and angled, multiple Clark sockets, leg holders, anesthesia screen, hand control and power cord. POSITIONS: kidney bridge raise and lower, Trendelenburg, reverse Trendelenburg, elevation up and down, slide back and front, anorectum position, lateral position, lithotomy, split lithotomy, jack knife, fowlers position, prone and supine. WARRANTY: 3 year parts warranty, we will	Mock Medical Surgical Table	14,500.00	29,000.00 T

FREIGHT will be added to final invoice if not listed. A min \$20 per month, or 10% if greater, REBILLING CHARGE will apply to past due invoices. Government agencies are not exempt from rebilling charges. If you do not agree, please reach out prior to placing an order. DAMAGES or shortages must be reported within 10 days of delivery.

BOX FEES: will be applied to 3rd party

ALWAYS be here to help with any issues that
may arise as well, Free of charge of course.

Please let me know of any adjustments or changes you would like!!
Happy to help,
Dari
dari@mockmedical.com
Mock Medical, LLC
Phone. 712-845-6777

SUBTOTAL	29,000.00
TAX	2,917.17
SHIPPING	3,413.00

TOTAL	\$35,330.17

Accepted By

Accepted Date

FREIGHT will be added to final invoice if not listed. A min \$20 per month, or 10% if greater. REBILLING CHARGE will apply to past due invoices. Government agencies are not exempt from rebilling charges. If you do not agree, please reach out prior to placing an order. DAMAGES or shortages must be reported within 10 days of delivery.
BOX FEES: will be applied to 3rd party
Page 2 of 2



**REQUEST FOR MAJOR EQUIPMENT
OR SERVICE OVER \$25,000**

If State Contract is not available, then:

- \$25,000 - \$50,000 - Must Be Advertised for Quotes
- Greater than \$50,000 - Requires an Advertised bid (IFB) or request for proposal (RFP). Contact Procurement.

Department Name: Surgical Technology

Requester Name: Erin Ivey

Department Head (up to \$1,000): [Signature]

Academic Dean/Director (\$1,001 - \$2,500): [Signature]

Vice President (over \$2,500): [Signature]

President (over \$10,000): [Signature]

Cabinet Chair: [Signature]

Vendor Information: (If new, attached W9)

Name: Mock Medical, LLC

Address: Box 565

City/State/Zip Milford, IA 51351

Phone Number/E-mail 1-712-845-6777

P00 44461

QUANTITY	UNIT OF MEASURE	DESCRIPTION	UNIT COST	TOTAL
2		NEW, Mock Medical Simulation Model Surgical Table.	14,500.00	29,000.00
		Specifically designed to demonstrate features found on various brands of common surgical tables compiled into one		
		Includes a 3 year warranty		
		Be Sure to Include Shipping & Tax	3413.00+2917.17	35,330.17

PURPOSE OF REQUEST:

The two surgical beds currently in use—one acquired during our recent remodel and the other already in our inventory—are no longer functioning reliably. One bed fails to maintain its position during use, presenting a safety and instructional concern. The second bed emits smoke when plugged in, making it unsafe for continued use. A certified technician was hired to inspect and repair both units; however, we were informed that replacement parts are no longer available, making repair impossible. We are requesting replacement with new mock surgical beds that are specifically designed for simulation. These beds include components that mimic a variety of surgical bed types, offering greater instructional versatility. Additionally, being new, these beds are expected to provide extended usability and reliability for our program.

STRATEGIC GOALS & OUTCOMES:

ACCOUNTING USE ONLY

FOAPAL _____

FOAPAL _____

FOAPAL 26900-80001-7507-10-12051

FOAPAL _____

[Signature]
8-14-25

Source of Funds: DEPT. _____ GRANT _____ INSTITUTIONAL _____ SEFAC _____