

Sole Source SS-0215
Written Determination – Instructions

Agency Identification: Horry Georgetown Technical College

Description of the agency need that this procurement fulfills: *(See instructions on last page for guidance)*

Specialty areas such as pediatrics and obstetrics are limited for in-person clinicals in the HGTC area. Therefore, it is necessary to supplement clinical hours with simulation. Simulation is an approved learning technique designed to replicate real-life situations. Per the South Carolina Labor and Licensing Board-Nursing, a pre-licensure Nursing program may use simulation as a substitute for traditional clinical experiences, not to exceed 50% of its clinical hours for a given course/clinical specialty.

Describe the Market Based on Research Performed: *(See instructions on last page for guidance)*

Both Laerdal and Gaumard offer pediatric, neonate and obstetric simulators. However, the Gaumard simulators are more advanced, in that they allow for students to learn the skills necessary to effectively communicate, diagnose and treat young patients and laboring mothers in nearly all clinical areas. The Gaumard Pediatric Hal simulator, Newborn Tory and Victoria Birthing simulator will provide a more realistic environment for the simulation experience, providing HGTC students with the necessary acute-care pediatric and obstetric experiences.

Sole Source Vendor Name: Gaumard, Advanced Pediatric Hal S2225; Gaumard, Newborn Tory S2220; and Victoria S2200 Advanced Birthing Simulator

Based upon the following determination, Agency proposes to acquire the supplies, construction, information technology, and/or services described herein from the vendor named above per SC Code Ann § 11-35-1560 and SC Regulation 19-445.2105, Sole Source Procurement.

Description of supplies, construction, information technology, and/or services vendor will provide under the contract: *(See instructions on last page for guidance.)*

The vendor will provide the simulators, monitors, installation, training, and any other items deemed necessary for functionality of the simulators.

Explain why the described solution is the only solution that meets the agency's need and how no other identified solutions were sufficient. *(See instructions on last page for guidance)*

HGTC Nursing department does currently utilize Laerdal simulators in the medical/surgical area. However, in the Maternity/Pediatric area, Gaumard is utilized. By purchasing the Gaumard Advanced Pediatric Hal simulator, the Gaumard Newborn Tory and the Victoria birthing simulator, there will be consistency and continuity among the current equipment utilized for this content area.

Note: *Determination is not complete without required signatures and dates*

Required Signatures:

Prepared by: Stephanie Jo Beck Date: 5 / 19 / 2025

Printed Name: Stephanie Jo Beck

Title: Academic Chair-Nursing

Approved by: Harold Hawley Approval Date: 5 / 20 / 2025

Printed Name: Harold Hawley,

Title: VP Finance and Administration

The last page contains instructions and is not required to be retained.



Gaumard®
Simulators for Health Care Education

Quotation

14700 SW 136th Street
Miami FL 33196
T: 305-971-3790 | F: 305-252-0755

Quote Number: 127148

Quote Date: 05/05/25

Page: 1 of 6

Quoted To:

Horry Georgetown Technical College
PO Box 261966
Conway SC 29528-6066
USA

Ship To:

Horry Georgetown Technical College
4367 Riverwood Drive
Murrell's Inlet SC 29576
USA

Contact:

Christine Polak
843-477-2053
christine.polak@hgtc.edu

Customer ID	Good Through	Shipping Method	Sales Representative
C104321	06/05/25	ABF Freight	Gordon McKeown

Qty.	Item	Description	Unit Price	Amount
1	S201.764.M	Set of two Decubitus Ulcers option for SUSIE® SIMON® Patient Care medium skin tone adult simulator with Ostomy	75.00	75.00
1	S2225.PK.D	Advanced Pediatric HAL® S2225 dark skin tone five-year old simulator package Includes: Advanced Pediatric HAL® S2225 dark skin tone simulator, Tablet PC preloaded with UNI®3 control software, The Pediatric HAL Simulated Learning Experiences™ guidebook, preprogrammed SLE library with 10 scenario-based simulations, RF communications module, streaming audio headset, battery charger, replacement chest tube and tension pneumo sites, defibrillation site adapters, filling kits, additional accessories, hard rolling transport case, user guide, One-year limited warranty Options available only at initial time of purchase: Care in Motion™ Go integrated video-assisted debriefing system Accessories available for purchase: Gaumard Vitals™ bedside patient monitor, Gaumard Vitals™ mobile patient monitor, Gaumard Ultrasound™ system, Pediatric emergency ultrasound POCUS Fast scenario module, LungSim™ In-Hospital System, LungSim™ Mobile System, Care in Motion™ Mobile standalone video-assisted debriefing system	54,450.00	54,450.00

Prices and taxes are subject to change without notice.

To gather information about the products quote we invite you to visit our website: <http://www.gaumard.com>

If you should have any questions, please feel free to contact your sales representative Gordon McKeown at gordonm@gaumard.com

This contractor and subcontractor shall abide by the requirements of 41 CFR §§ 60-1.4(a), 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals based on their status as protected veterans or individuals with disabilities and prohibit discrimination against all individuals based on their race, color, religion, sex, sexual orientation, gender identity and/or national origin, or for inquiring about, discussing, or disclosing information about compensation. Moreover, these regulations require that covered prime contractors and subcontractors take affirmative action to employ and advance in employment individuals without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran status or disability.



Gaumard®
Simulators for Health Care Education

Quotation

14700 SW 136th Street
Miami FL 33196
T: 305-971-3790 | F: 305-252-0755

Quote Number: 127148

Quote Date: 05/05/25

Page: 2 of 6

Quoted To:

Horry Georgetown Technical College
PO Box 261966
Conway SC 29528-6066
USA

Ship To:

Horry Georgetown Technical College
4367 Riverwood Drive
Murrell's Inlet SC 29576
USA

Contact:

Christine Polak
843-477-2053
christine.polak@hgtc.edu

Qty.	Item	Description	Unit Price	Amount
1	30080154B	Bedside Virtual Monitor accessory	2,595.00	2,595.00
1	GC.PL3.G7	GC Plus 3 Year for S3201 or S2225. Includes parts and labor for covered repairs; plan includes loaner service for repairs (if available); also includes annual PM service at Gaumard facility. Shipping to Gaumard facility is included for repair and PM services. All repairs include head to toe inspection and a supplementary PM service. Additional PM service not required if simulator repaired within 150 days of PM service due date. The standard support of 24 hour email; live Tech Support M-F 8am -5:30pm EST is included. All warranty work is guaranteed for term of the plan coverage. Gaumard will repair or replace product at its sole discretion. Access to continued product knowledge training (at Gaumard, or via webinars) is available for lifetime of plan coverage. Onsite repairs and or training is not covered by this plan, but is available for per occurrence additional fee. Onsite PM service is available for an additional fee per occurrence	21,555.00	21,555.00
1	S2210.PK.M	Newborn Tory™ S2210 medium skin tone wireless full-term neonate simulator package Includes: Tory™ S2210 medium skin tone simulator, Tablet PC preloaded with UNI@ control software, Neonatal Simulated Learning Experiences™ guidebook, preprogrammed SLE library with 8 scenario-based simulations, RF Communications module, battery charger, accessories, carrying case, user guide, one-year limited warranty Options available only at initial time of purchase: Real CO2 exhalation, Care in Motion™ Go integrated video-assisted debriefing system	24,195.00	24,195.00

Prices and taxes are subject to change without notice.

To gather information about the products quote we invite you to visit our website: <http://www.gaumard.com>

If you should have any questions, please feel free to contact your sales representative Gordon McKeown at gordonm@gaumard.com

This contractor and subcontractor shall abide by the requirements of 41 CFR §§ 60-1.4(a), 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals based on their status as protected veterans or individuals with disabilities and prohibit discrimination against all individuals based on their race, color, religion, sex, sexual orientation, gender identity and/or national origin, or for inquiring about, discussing, or disclosing information about compensation. Moreover, these regulations require that covered prime contractors and subcontractors take affirmative action to employ and advance in employment individuals without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran status or disability.



Gaumard®
Simulators for Health Care Education

Quotation

14700 SW 136th Street
Miami FL 33196
T: 305-971-3790 | F: 305-252-0755

Quote Number: 127148

Quote Date: 05/05/25

Page: 3 of 6

Quoted To:

Horry Georgetown Technical College
PO Box 261966
Conway SC 29528-6066
USA

Ship To:

Horry Georgetown Technical College
4367 Riverwood Drive
Murrell's Inlet SC 29576
USA

Contact:

Christine Polak
843-477-2053
christine.polak@hgtc.edu

Qty.	Item	Description	Unit Price	Amount
		Accessories available for purchase: Gaumard Vitals™ bedside patient monitor, Gaumard Vitals™ mobile patient monitor, LungSim™ In-Hospital System, LungSim™ Mobile System, Care in Motion™ Mobile standalone video-assisted debriefing system		
1	30080154B	Bedside Virtual Monitor accessory	2,595.00	2,595.00
1	GC.PL3.G4	GC Plus 3 Year for S2210, S3010, S3004, S3005, S554.100 or S3040.50. Includes parts and labor for covered repairs; plan includes loaner service for repairs (if available); also includes annual PM service at Gaumard facility. Shipping to Gaumard facility is included for repair and PM services. All repairs include head to toe inspection and a supplementary PM service. Additional PM service not required if simulator repaired within 150 days of PM service due date. The standard support of 24 hour email; live Tech Support M-F 8am -5:30pm EST is included. All warranty work is guaranteed for term of the plan coverage. Gaumard will repair or replace product at its sole discretion. Access to continued product knowledge training (at Gaumard, or via webinars) is available for lifetime of plan coverage. Onsite repairs and or training is not covered by this plan, but is available for per occurrence additional fee. Onsite PM service is available for an additional fee per occurrence	7,725.00	7,725.00
1	S2200.PK.M	VICTORIA® S2200 medium skin tone advanced birthing simulator package Includes: VICTORIA® S2200 medium skin tone simulator, Tablet PC preloaded with UNI® control software, Obstetric Simulated Learning Experiences™ guidebook, preprogrammed SLE library with 9 scenario-based simulations, Bedside patient monitor preloaded with Gaumard Vitals' (Touchscreen	73,025.00	73,025.00

Prices and taxes are subject to change without notice.

To gather information about the products quote we invite you to visit our website: <http://www.gaumard.com>

If you should have any questions, please feel free to contact your sales representative Gordon McKeown at gordonm@gaumard.com

This contractor and subcontractor shall abide by the requirements of 41 CFR §§ 60-1.4(a), 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals based on their status as protected veterans or individuals with disabilities and prohibit discrimination against all individuals based on their race, color, religion, sex, sexual orientation, gender identity and/or national origin, or for inquiring about, discussing, or disclosing information about compensation. Moreover, these regulations require that covered prime contractors and subcontractors take affirmative action to employ and advance in employment individuals without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran status or disability.



Gaumard®
Simulators for Health Care Education

Quotation

14700 SW 136th Street
Miami FL 33196
T: 305-971-3790 | F: 305-252-0755

Quote Number: 127148
Quote Date: 05/05/25

Page: 4 of 6

Quoted To:

Horry Georgetown Technical College
PO Box 261966
Conway SC 29528-6066
USA

Ship To:

Horry Georgetown Technical College
4367 Riverwood Drive
Murrel's Inlet SC 29576
USA

Contact:

Christine Polak
843-477-2053
christine.polak@hgtc.edu

Qty.	Item	Description	Unit Price	Amount
		<p>"All-in-one" PC), RF communications module, Bluetooth communications module, Headset for streaming audio, Automatic drug recognition system, Active birthing baby, C-section baby, 4 abdominal covers (Palpation, Contraction, C-Section, Postpartum), Battery chargers, Accessories, User guide, one-year limited warranty</p> <p>Options available only at initial time of purchase: Obstetric Mixed Reality™ integrated system, Real CO2 Exhalation, Care In Motion™ Go integrated video-assisted debriefing system</p> <p>Accessories available for purchase: Gaumard Vitals™ bedside patient monitor, Gaumard Vitals™ mobile patient monitor, Deep vein thrombosis leg, External pathologies uteri package, Gynecologic Pack 1.0, Internal pathologies uteri package, Non-pregnant abdominal cover, Obstetric Mixed Reality™ system, Modified Philips defibrillation snap cables, Modified Physio defibrillation snap cables, Modified Zoll defibrillation snap cables, LungSim™ In-Hospital System, LungSim™ Mobile System, Care in Motion™ Mobile standalone video-assisted debriefing system</p>		
1	S2200.101L.M	Deep Vein Thrombosis Leg accessory for VICTORIA® medium skin tone Advanced birthing simulator. Interchangeable DVT left leg including edema, erythema, and palpable cordlike venous segments on the anterior and lateral leg	805.00	805.00
1	WK125.D	Pediatric Incident Wound Kit dark skin tone. Silicone wound inserts sized to fit pediatric simulators. 11 types of wounds - 15 wound inserts in total	355.00	355.00
1	WK115	Wound Bonding Kit	40.00	40.00

Prices and taxes are subject to change without notice.

To gather information about the products quote we invite you to visit our website: <http://www.gaumard.com>

If you should have any questions, please feel free to contact your sales representative Gordon McKeown at gordonm@gaumard.com

This contractor and subcontractor shall abide by the requirements of 41 CFR §§ 60-1.4(a), 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals based on their status as protected veterans or individuals with disabilities and prohibit discrimination against all individuals based on their race, color, religion, sex, sexual orientation, gender identity and/or national origin, or for inquiring about, discussing, or disclosing information about compensation. Moreover, these regulations require that covered prime contractors and subcontractors take affirmative action to employ and advance in employment individuals without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran status or disability.



Quotation

14700 SW 136th Street
Miami FL 33196
T: 305-971-3790 | F: 305-252-0755

Quote Number: 127148
Quote Date: 05/05/25

Page: 5 of 6

Quoted To:

Horry Georgetown Technical College
PO Box 261966
Conway SC 29528-6066
USA

Ship To:

Horry Georgetown Technical College
4367 Riverwood Drive
Murrell's Inlet SC 29576
USA

Contact:

Christine Polak
843-477-2053
christine.polak@hgtc.edu

Qty.	Item	Description	Unit Price	Amount
1	GC.PL3.G8	GC Plus 3 Year for VICTORIA® adult advanced birthing simulator. Includes parts and labor for covered repairs; plan includes loaner service for repairs (if available); also includes annual PM service at Gaumard facility. Shipping to Gaumard facility is included for repair and PM services. All repairs include head to toe inspection and a supplementary PM service. Additional PM service not required if simulator repaired within 150 days of PM service due date. The standard support of 24 hour email; live Tech Support M-F 8am -5:30pm EST is included. All warranty work is guaranteed for term of the plan coverage. Gaumard will repair or replace product at its sole discretion. Access to continued product knowledge training (at Gaumard, or via webinars) is available for lifetime of plan coverage. Onsite repairs and or training is not covered by this plan, but is available for per occurrence additional fee. Onsite PM service is available for an additional fee per occurrence	24,140.00	24,140.00

Prices and taxes are subject to change without notice.

To gather information about the products quote we invite you to visit our website: <http://www.gaumard.com>

If you should have any questions, please feel free to contact your sales representative Gordon McKeown at gordonm@gaumard.com

This contractor and subcontractor shall abide by the requirements of 41 CFR §§ 60-1.4(a), 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals based on their status as protected veterans or individuals with disabilities and prohibit discrimination against all individuals based on their race, color, religion, sex, sexual orientation, gender identity and/or national origin, or for inquiring about, discussing, or disclosing information about compensation. Moreover, these regulations require that covered prime contractors and subcontractors take affirmative action to employ and advance in employment individuals without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran status or disability.



Gaumard®
Simulators for Health Care Education

Quotation

14700 SW 136th Street
Miami FL 33196
T: 305-971-3790 | F: 305-252-0755

Quote Number: 127148
Quote Date: 05/05/25

Page: 6 of 6

Quoted To:

Horry Georgetown Technical College
PO Box 261966
Conway SC 29528-6066
USA

Ship To:

Horry Georgetown Technical College
4367 Riverwood Drive
Murrel's Inlet SC 29576
USA

Contact:

Christine Polak
843-477-2053
christine.polak@hgtc.edu

Qty.	Item	Description	Unit Price	Amount
1	INST2	Two day Installation and In-Service for multiple simulators. Region specific	4,250.00	4,250.00
<p>All Quotes are subject to credit approval</p> <p>Customer must supply Sales Tax Exempt Certificate and W-9 with Purchase Order, if applicable</p> <p>If your shipping address differs from that of your billing address, please include the information with your order.</p>			Subtotal	215,805.00
			Other Discounts	0.00
			Est. Freight & Handling	1,078.87
			Est. Sales Tax	14,884.37
			Total US\$	231,768.24
				0.00

NOTE TO CUSTOMER: THIS SHIPMENT WILL BE DELIVERED ON PALLET(S) VIA FORKLIFT BY A FREIGHT CARRIER. IF YOUR ORGANIZATION IS NOT EQUIPPED TO RECEIVE PALLETS, PLEASE NOTIFY US IMMEDIATELY.

Estimated shipping date: Approximately 12 to 15 weeks after receipt of order.

Shipment Via: ABF Freight

Gaumard Scientific is the sole source for this tetherless simulator(s).

For credit approval, please submit completed customer forms to GaumardCR@gaumard.com. Customer forms may be obtained by e-mailing a request to QuoteEmailGroup@gaumard.com.

Prices and taxes are subject to change without notice.

To gather information about the products quote we invite you to visit our website: <http://www.gaumard.com>

If you should have any questions, please feel free to contact your sales representative Gordon McKeown at gordonm@gaumard.com

This contractor and subcontractor shall abide by the requirements of 41 CFR §§ 60-1.4(a), 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals based on their status as protected veterans or individuals with disabilities and prohibit discrimination against all individuals based on their race, color, religion, sex, sexual orientation, gender identity and/or national origin, or for inquiring about, discussing, or disclosing information about compensation. Moreover, these regulations require that covered prime contractors and subcontractors take affirmative action to employ and advance in employment individuals without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran status or disability.



Gaumard®
Simulators for Health Care Education

To whom it may concern,

I am writing to confirm that Gaumard Scientific Company, Inc. ("Gaumard") is the sole manufacturer and provider of the following products:

- **HAL®** S5301, S3201, S3000, S1000
- **Trauma HAL®** S3040.100, S3040.50, S3040.10
- **Code Blue® III** S300.100, S300.105, S300.110
- **VICTORIA®** S2200
- **NOELLE®** S574.100
- **Premie HAL®** S2209
- **Newborn TORY®** S2210
- **Super TORY®** S2220
- **Pediatric HAL®** S2225, S3005, S3004
- **SUSIE®** S2000, S1001, S901
- **Surgical CHLOE™** S2101

In addition to manufacturing these products, Gaumard is the only authorized source in the United States for installation, education, technical services, and support. As the developers and patent-holders of the above-referenced products, Gaumard is the only party allowed to provide support and maintenance to such products.

Importantly, no other company in the United States is certified or authorized to install and maintain these products. This means that a customer cannot obtain these services from any provider other than Gaumard Scientific. We assure you that our commitment to quality, reliability, and customer satisfaction is unwavering.

If you need more information or assistance, please visit our website Gaumard.com or contact us at (305) 971-3790.

Thank you for considering Gaumard as your exclusive supplier. We look forward to meeting your needs and contributing to your success.

Kind regards,
Ambar Ness, Bids and Contracts Administrator

Worldwide: 305-971-3790 | Toll-free US & Canada: 800-882-6655 | Fax: 305-252-0755

Email: sales@gaumard.com | gaumard.com

Gaumard Scientific, 14700 SW 136th St, Miami, FL 33196



05/19/2025

To whom it may concern,

We are writing to provide justification for the decision to procure the Pediatric HAL® S2225, exclusively available from Gaumard Scientific Company, Inc. ("Gaumard"). With its groundbreaking tetherless design, lifelike realism, and Gaumard's unparalleled service support, the Pediatric HAL® S2225 offers a highly engaging, robust, and efficient learning experience capable of tailoring to every specific need. The comprehensive features provide a unique opportunity to create a fully immersive environment to help enrich medical training and emergency preparedness. The high level of realism provided by Pediatric HAL® S2225 bridges the gap between simulation and actual patient care, facilitating effective training focusing on patient outcomes.

Unique Capabilities: The Pediatric HAL® S2225 has unique capabilities not found in comparable models in the healthcare simulation field. With the Pediatric HAL® S2225, trainers can create dynamic and engaging learning environments that are flexible and responsive to a variety of clinical scenarios to prepare participants for the challenges of medical situations.

Salient Features: The points below highlight key salient features of the Pediatric HAL® S2225. They should not be interpreted as an exhaustive list. For a complete list, please refer to the product brochure or web page.

- **Extended Wireless Functionality:** Patented long-range, tetherless design with completely internal parts, ensuring full functionality and performance during transport.
- **Innovative Full-Body Design:** Patented lifelike skin with palpable landmarks and seamless joints; advanced arm and leg articulation for abduction and adduction
- **Advanced Patient Positioning:** Articulation and patented design allows for extensive patient positioning: prone, supine, sitting, and Fowler's
- **Advanced Facial and Eye Interaction:** Programmable jaw, bilateral and unilateral eye and brow movement, and neck rotation; Stimuli tracking, and lifelike facial expressions such as pain and smiling; sound localization with automatic head and eye movement towards the speaker
- **Active Emotional States:** Emotional states like normal, worried, and anxious persist through patient interactions like speech, movement, and facial expressions.
- **Real Exhalation:** Programmable levels of real CO₂ exhalation

Worldwide: 305-971-3790 | Toll-free US & Canada: 800-882-6655 | Fax: 305-252-0755

Email: sales@gaumard.com | gaumard.com

Gaumard Scientific, 14700 SW 136th St, Miami, FL 33196



Gaumard®
Simulators for Health Care Education

- **Patented Fully Internal Dynamic Lungs:** Accommodates real mechanical ventilators and patient circuits; supports mobile mechanical ventilation without the need for adapters, calibration, or converters; programmable lung compliance and airway resistance for realistic values and waveforms
- **Extended Monitoring Compatibility:** Supports EKG, ECG-derived respiration, blood pressure, blood glucose, SpO₂, capillary refill time, and Train of Four monitoring using real devices
- **Double Sequential Defibrillation:** Internally dissipates live-energy defibrillation via sternum/apex, anterior/posterior, or double sequential defibrillation techniques.
- **Computer-Controlled Urine Output:** Programmable urinary output rate
- **Unified Control:** Integrated seamlessly with UNI® 3 control software and fully compatible with Gaumard Ultrasound™ system for bedside/POCUS examination with realistic transducer movements: sliding, tilting, rotating, and rocking

Value Proposition: The Pediatric HAL® S2225 from Gaumard creates unprecedented opportunities for a transformative learning experience that bridges theory and practice like no other product on the market. This breakthrough in realistic, immersive simulation training amplifies the learning experience, creating valuable practice for participants rehearsing to improve patient outcomes.

Should you have any questions or concerns regarding this matter, please feel free to contact us. Thank you for your support in this procurement decision.

Kind regards,
Ambar Ness, Bids and Contracts Administrator

Worldwide: 305-971-3790 | Toll-free US & Canada: 800-882-6655 | Fax: 305-252-0755

Email: sales@gaumard.com | gaumard.com


Gaumard Scientific, 14700 SW 136th St, Miami, FL 33196

OPEN TRADE REPRESENTATION

(S.C. Code Ann. §§ 11-35-5300)

The following representation, which is required by Section 11-35-5300(A), is a material inducement for the State to award a contract to you.

I, the official named below, certify I am duly authorized to execute this certification on behalf of the vendor identified below, and, as of the date of my signature, the vendor identified below is not currently engaged in the boycott of a person or an entity based in or doing business with a jurisdiction with whom South Carolina can enjoy open trade, as defined in SC Code Section 11-35-5300.

Vendor Name (Printed) Gaumard Scientific Company, Inc.	State Vendor No. 10015
By (Authorized Signature) 	Date Executed 05/19/2025
Printed Name and Title of Person Signing Peter Eggert, Executive Vice President	[Not used]



AFFIDAVIT

I certify that we will comply with Section 44-107-10, ET Seg., relating to the South Carolina Drug-Free Workplace Act to provide a drug-free workplace. (Note: this clause applies to any resultant contract of \$50,000.00 or more). The State of South Carolina has amended Title 44, Code of Laws of South Carolina, 1976, relating to health, by adding chapter 107, so as to enact the Drug-Free Workplace Act. (See, Act no. 593, 1990 Acts and Joint Resolutions.)

Vendor: Gaumard Scientific Company, Inc.

14700 SW 136th Street Miami FL 33196
Street or P. O. Box City State Zip

Telephone: 305-971-3790 Fax 305-252-0755

Printed Name: Peter Eggert Email sales@gaumard.com

 Executive Vice President
Signature Title

Date: 05/19/2025

F.E.I.N: 59-1150440 or S.S. # _____

**FAILURE TO FURNISH THIS AFFIDAVIT WILL RESULT IN THE DELAY OF
PAYMENT/CONTRACT**

THIS PAGE MUST BE SIGNED & RETURNED

Please return to: Horry Georgetown Technical College
 PO Box 261966
 Conway, SC 29528-6066
 Attn: Dianna Cecala, Procurement Manager

Fax: 843/349-5270
Tel: 843/349-5207
Email: Dianna.cecala@hgtc.edu



05/20/2025

To whom it may concern,

We are writing to provide justification for the decision to procure the VICTORIA® S2200, an exclusive offering from Gaumard Scientific Company, Inc. ("Gaumard"). The VICTORIA® S2200 integrates unmatched innovation, functionality, and realism to facilitate unparalleled training experiences in maternal and neonatal care. This groundbreaking product, complemented by Gaumard's exceptional service support, creates opportunities for unique and immersive learning environments that effectively bridge the gap between theory and practice.

Unique Capabilities: The VICTORIA® S2200 has unique capabilities not found in comparable models in the healthcare simulation field. With features such as compatibility with real monitoring devices and an active neonate exhibiting programmable heart and lung sounds, crying, cyanosis, and movement, the VICTORIA® S2200 achieves an unprecedented level of realism. These advantages collectively enable healthcare simulation participants to immerse themselves in authentic experiences.

Salient Features: The following is a list of salient features for VICTORIA® S2200, which should not be interpreted as an exhaustive list. For the complete list, please reference the product brochure or web page.

- **Extended Wireless Functionality:** Patented long-range, tetherless design with completely internal parts, ensuring full functionality and performance during transport.
- **Innovative Full-Body Design:** Patented lifelike skin with palpable landmarks and seamless joint articulation; advanced joint articulation for arm abduction and adduction
- **Advanced Eye Interaction:** Programmable bilateral and unilateral eye movement and stimuli tracking
- **Comprehensive Functionality during Procedures:** Maintains full functionality during various obstetric procedures: McRoberts, suprapubic pressure, Zavanelli, Wood's Screw, and "hands and knees" position
- **Fetus-Newborn Connectivity:** Wireless link capability for seamless transition from fetus to newborn simulation
- **Real Exhalation:** Programmable levels of real CO₂ exhalation
- **Extended Monitoring Compatibility:** Supports EKG, SpO₂, blood pressure, and TOCO monitoring using real devices

Worldwide: 305-971-3790 | Toll-free US & Canada: 800-882-6655 | Fax: 305-252-0755

Email: sales@gaumard.com | gaumard.com

Gaumard Scientific, 14700 SW 136th St, Miami, FL 33196



Gaumard®
Simulators for Health Care Education

- **Specialized Birthing Features:** Software-activated, self-lubricating birth canal, force sensors that report traction and torsion on the fetus in real-time, and near-silent operation
- **Active Birthing Fetus:** Patented neonate functions during and after delivery, including heart and lung sounds, crying, cyanosis, and head movement.
- **Unified Control:** Integrated seamlessly with UNI® control software and compatible with Gaumard Obstetric MR™ mixed reality solution

Value Proposition: VICTORIA® S2200 from Gaumard sets a new standard in simulation training for maternal and neonatal care. Integrating cutting-edge technology with lifelike realism provides an opportunity for transformative learning experiences that strengthen practical skills and enhance readiness for real-world clinical scenarios.

Should you have any questions or concerns regarding this matter, please feel free to contact us. Thank you for your support in this procurement decision.

Kind regards,

Ambar Ness, Bids and Contracts Administrator

Worldwide: 305-971-3790 | Toll-free US & Canada: 800-882-6655 | Fax: 305-252-0755

Email: sales@gaumard.com | gaumard.com

Gaumard Scientific, 14700 SW 136th St, Miami, FL 33196



05/20/2025

To whom it may concern,

We are writing to provide justification for the decision to procure the Newborn TORY® S2210, exclusively available from Gaumard Scientific Company, Inc. ("Gaumard"). This neonatal simulator, coupled with Gaumard's unrivaled customer support, fosters an immersive learning experience unparalleled in realism. The comprehensive suite of features, including wireless design, simulated realistic neonatal behaviors, and compatibility with real monitors sets Newborn TORY® S2210 apart from the competition. Newborn TORY® S2210 enables facilitators to create opportunities for participants to fine-tune their skills in a remarkably lifelike, interactive setting.

Unique Capabilities: Newborn TORY® S2210 has unique capabilities not found in comparable models in the healthcare simulation field. Newborn TORY® S2210 provides an opportunity for enhanced skill acquisition and competency in neonatal care and offers a robust set of features that mimic real-world clinical scenarios. These key benefits allow facilitators to prepare participants in a realistic and complex environment, striving for better preparedness and improved neonatal patient outcomes.

Salient Features: The points below highlight key salient features of Newborn TORY® S2210. They should not be interpreted as an exhaustive list. For a complete list of features, please refer to the product brochure or web page.

- **Extended Wireless Functionality:** Patented long-range, tetherless design with completely internal parts, ensuring full functionality and performance during transport.
- **Innovative Full-Body Design:** Patented lifelike skin with palpable landmarks and seamless joints; advanced head, arm and leg flexion and extension
- **Fetus-Newborn Connectivity:** Wireless link capability for seamless transition from fetus to newborn simulation when used with a Gaumard VICTORIA® S2200
- **Programmable Cyanosis:** Visible central cyanosis with variable intensity
- **Real Monitor Compatibility:** EKG, BP, & EKG-derived respirations with real devices
- **Unified Control:** Integrated seamlessly with UNI® 3 control software

Value Proposition: Newborn TORY® S2210 from Gaumard is a trusted advancement in neonatal care training. It surpasses other market offerings by creating opportunities to provide

Worldwide: 305-971-3790 | Toll-free US & Canada: 800-882-6655 | Fax: 305-252-0755

Email: sales@gaumard.com | gaumard.com

Gaumard Scientific, 14700 SW 136th St, Miami, FL 33196



Gaumard®
Simulators for Health Care Education

unique, immersive learning that seamlessly integrates realistic simulations into neonatal healthcare education, thereby allowing facilitators to enhance participants' practical skills and critical thinking.

Should you have any questions or concerns regarding this matter, please feel free to contact us. Thank you for your support in this procurement decision.

Kind regards,
Ambar Ness, Bids and Contracts Administrator

Worldwide: 305-971-3790 | Toll-free US & Canada: 800-882-6655 | Fax: 305-252-0755

Email: sales@gaumard.com | gaumard.com

Gaumard Scientific, 14700 SW 136th St, Miami, FL 33196