

Agency Identification: ~~Anatomage Inc.~~ *Harry - Georgetown Technical College*

Description of the agency need that this procurement fulfills: *(See instructions on last page for guidance)*

Programs in the Health Sciences Division as well as the Biology department will use this simulation equipment to improve persistence and retention by meeting program learning outcomes addressing the cognitive domain of learning in the integumentary system, skeletal system, muscular system, nervous system, and cytology.

Describe the Market Based on Research Performed: *(See instructions on last page for guidance)*

Faculty and leadership in the Health Sciences Division and Biology Department conducted thorough research into simulation equipment to address the need. The Anatomage Clinical Table stands out as the strongest option because it combines instructional depth with long-term flexibility while avoiding many of the hidden or recurring limitations seen in the other systems. Unlike Med-X and Med-Vision, Anatomage does not require instructor or student licenses, eliminating ongoing costs and administrative burden. It offers an extensive histology library included at no extra charge, full abnormal anatomy content, quizzes, training, and support for multiple species. These features are either limited, cost extra, or unavailable in the other platforms. Its updating process is also more flexible, allowing both wired or USB updates, and it does not require a hardwired internet connection, making it easier to deploy in a variety of classroom and lab settings. This also aligns better with our IT standards as a college.

From an accessibility and usability standpoint, Anatomage Clinical clearly excels. While its screen is smaller, it compensates with superior adjustability, allowing the table to lay flat or stand upright and remain ADA accessible, something neither Med-X nor Med-Vision fully addresses. It includes remotes for tilt functionality, supports both stylus and finger input, allows saving work in organized folders, and integrates outside content seamlessly. Additionally, Anatomage includes add-on systems during updates rather than charging extensive or separate fees, making it a more future-proof and cost-effective investment overall. Taken together, these advantages make Anatomage Clinical a more comprehensive, adaptable, and instructionally powerful solution than the other two options.

Please see the attached comparison chart for additional details.

Sole Source Vendor Name: Anatomage Inc.

Based upon the following determination, Agency proposes to acquire the supplies, construction, information technology, and/or services described herein from the vendor named above per SC Code Ann § 11-35-1560 and SC Regulation 19-445.2105, Sole Source Procurement.

Description of supplies, construction, information technology, and/or services vendor will provide under the contract: *(See instructions on last page for guidance.)*

The Anatomage Table, a 3D, interactive, virtual dissection table, is manufactured and distributed exclusively from Anatomage, Inc. domestically in San Jose, CA. Our technology is one-of-a-kind as follows:

- We are the only provider of this type of Virtual Dissection Table utilizing the imaging of Real Human Cadavers
- There are no other products that are compatible with the Anatomage Table

**Sole Source  
Written Determination**

- The purchase of the Anatomage Table cannot be made from any other vendor
  - The Anatomage technology holds a patent #Patent No. US 9,867,543 B2
  - We are the only provider of the Anatomage Virtual Science Table (software & hardware)
- The Anatomage Table Application, installed on the Anatomage Table and the Anatomage Tablet is manufactured exclusively from Anatomage, Inc.

Anatomage's support for the Anatomage Table, covers but is not limited to the following:

- Anatomage Table Software Content and Functionality
- Anatomage Table Hardware & Software Troubleshooting
- Anatomage Science Table Software and Hardware

Anatomage is the sole and exclusive manufacturer and distributor in the United States of America and no other agency, institution, organization, school district, municipality, or customer receives better pricing than the DOE.

**Explain why the described solution is the only solution that meets the agency's need and how no other identified solutions were sufficient.** *(See instructions on last page for guidance)*

As stated in the market based research performed, the Anatomage clinical table stands out as the strongest option for many reasons. It does not require instructor or student licenses, the images are real human cadavers offering extensive anatomical views and histology both normal and abnormal, includes functional anatomy, and offers a quiz feature for students to test their knowledge at no additional cost. Updates are flexible offering both wired or USB capability. The clinical table can be viewed upright or laying flat for small group or large group viewing. The extensive functionality of the clinical table makes it the premier choice for meeting student learning outcomes in health sciences and biology courses.

**Note:** *Determination is not complete without required signatures and dates*

**Required Signatures:**

Prepared by: Samantha Oldroyd Date: 06 / 24 / 2026

Printed Name: Samantha Oldroyd

Title: Dean Health Sciences

Approved by: Ellen M. Black

Approval Date: 8 / 5 / 26

Printed Name: Enter Authorized Approver Name

Title: Enter Authorized Approver Title

*The last page contains instructions and is not required to be retained.*

**Sole Source  
Written Determination - Instructions**

**Agency Identification:** *(Provide Agency and Number)*

**Description of the agency need that this procurement fulfills:**

*(Do not describe the vendor solution that meets the agency's need. This is often accomplished best by describing the problem the agency is trying to solve.)*

**Describe the Market Based on Research Performed:** *(Enter a description of the market based on research you performed for this procurement including such things as commercially available off the shelf products, vendors providing solutions in the market space, barriers to entry to the market space, benefits and types of customized solutions and how and by whom those solutions are provided.*

- *How were the specifications or scope of work developed?*
- *Will the product be obtained from a third-party vendor or reseller, or the manufacturer?*
- *Will the reseller assist or consult in the implementation?*
- *Length of time and place of delivery?*
- *What types of warranties or other performance guarantees are available in the market?*
- *How and by whom will training be provided?*

*Document and retain market research in the procurement workpaper file.)*

**Sole Source Vendor Name:** *(Provide Vendor Legal and dba Name)*

**Based upon the following determination, Agency proposes to acquire the supplies, construction, information technology, and/or services described herein from the vendor named above per SC Code Ann § 11-35-1560 and SC Regulation 19-445.2105, Sole Source Procurement.**

**Description of supplies, construction, information technology, and/or services vendor will provide under the contract:** *(Provide a description of the product(s) and/or service(s) identified that will meet the agency's need.)*

**Explain why the described solution is the only solution that meets the agency's need and how no other identified solutions were sufficient.** *(Provide an informed, objective explanation for the sole source procurement method, including the agency's factual grounds and reasoning as supported by the agency's market research. The agency's explanation should be based on its own conclusions supported by its description of the market space.*

- *Vendor assertions of product differentiation or availability may be obtained as part of market research and are valuable information in the agency's assessment of available solutions, but are not, by themselves, sufficient justification for a sole source determination.*
- *Please do not cut and paste vendor claims, content, or literature in this space.*

*Recommend this section be pasted into the required public notice of intent to award without competition.)*

**Notes:**

**Authorized Approver** signature is the agency head unless the agency head has delegated that authority in writing to someone above the level of procurement officer and provided written notification the MMO.

**Approval Date:** Sole Source Determinations are required to be approved **prior to contract execution**. The approver should hand write the date at the time of approval.

**Drug Free Workplace Act:** The agency must obtain a DFWA certification from the vendor if the sole source procurement is \$50,000 or greater.

**Cost or Pricing Data** must be addressed and documented in the file for any sole source procurement exceeding \$500,000

| Attribute              | Med-X                     | Med-Vision                      | Anatontage Clinical                              |
|------------------------|---------------------------|---------------------------------|--------------------------------------------------|
| Screen Size?           | 75 inches                 | 75 inches                       | 55 inches                                        |
| Adjustable?            | Yes                       | Yes                             | Can lay flat or be upright <b>ADA accessible</b> |
| Subscription?          | Unknown                   | No                              | No                                               |
| Warranty?              | Unknown                   | 1-year warranty included        | 1-year warranty included                         |
| Library?               | Limited                   | Yes                             | Yes                                              |
| License Needed?        | Unknown                   | Instructor and Student (yearly) | <b>No</b>                                        |
| Histology?             | Very Limited (Extra Cost) | Yes                             | <b>Yes, Extensive</b>                            |
| Click and Identify?    | Yes                       | Yes                             | Yes                                              |
| Remotes Included?      | Yes                       | Unknown                         | Yes, for the tilt option                         |
| Add-on Systems?        | Extensive Costs           | Additional Systems Separate     | <b>During Updates</b>                            |
| Outside Content?       | Unknown                   | Can Add                         | Can Add                                          |
| Operating System?      | Athena Hub Software       | Windows                         | Windows                                          |
| Write-on Board?        | Yes, stylist and finger   | Yes, stylist                    | Yes, stylist and finger                          |
| Functional Anatomy?    | Unknown                   | Yes                             | Yes                                              |
| Save Work?             | Yes (limited to folders)  | Yes, Save for Later Feature     | Yes, In Folders                                  |
| Updates?               | No Charge (Wired In)      | No Charge (Wired In)            | <b>No Charge (Wired In or USB)</b>               |
| Abnormal Included?     | Yes, Very Limited         | Yes, Limited                    | <b>Yes</b>                                       |
| Connected to Internet? | Yes, must be Hardwired    | Yes, must be Hardwired          | <b>Does Not have to be Hardwired</b>             |
| Explanation Present?   | Yes                       | Yes                             | Yes                                              |
| Move Independently?    | Yes through cell layers   | Yes                             | Unknown                                          |
| Quizzes Present?       | No Question Library       | Yes Questions Present           | Yes Questions Present                            |
| Training?              | Unknown                   | Yes                             | Yes                                              |
| Other Species?         | Unknown                   | Spring 2026                     | <b>Yes</b>                                       |
| Other Subjects?        | No                        | No                              | No                                               |

# Anatomage

## Price Quotation

Anatomage Inc.  
3350 Thomas Rd, Ste 150  
Santa Clara, CA 95054  
[www.anatomage.com](http://www.anatomage.com)  
[info@anatomage.com](mailto:info@anatomage.com)  
(408) 885-1474 Phone

Prepared By Robert Smith  
Phone (410) 629-9563  
Email robert.smith@anatomage.com

Created Date 6/3/2026  
Expiration Date 8/31/2026  
Quote Number 2026-21536

Contact Name Samantha Oldroyd  
Phone 843-477-2075  
Email samantha.oldroyd@hgtc.edu

Bill To 2050 US-501  
Conway, South Carolina 29526  
United States

Ship To Conway, South Carolina 29526  
United States

| Product                                                  | Line Item Description                                                                                                                                                                 | Sales Price    | Quantity | Total Price    |
|----------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|----------|----------------|
| Anatomage Table Clinical                                 | Anatomage Virtual Cadaver Table with 6 real-human cadavers, 1,500+ real-patient cases, Histology Slides, Prosections, 309 Animal CT/MRI, segmented Dog, Cat, Frog, Mouse, and Monkey. | USD 59,500.00  | 4.00     | USD 238,000.00 |
| Crate - Clinical/Vet                                     | Shipping crate for Table Clinical/Vet                                                                                                                                                 | USD 725.00     | 4.00     | USD 2,900.00   |
| 1st Year Warranty, Software Upgrade, Tech Support        | 1st year warranty Included w/ Table Clinical                                                                                                                                          | USD 0.00       | 4.00     | USD 0.00       |
| Discount - Table Class Bundle                            | Discount for Class Bundles with Table                                                                                                                                                 | USD -10,660.00 | 1.00     | USD -10,660.00 |
| Online Training                                          | Included w/ Table Clinical                                                                                                                                                            | USD 0.00       | 4.00     | USD 0.00       |
| Anatomage Table On Premium                               | Table ON Premium that is included, free of charge, for all Tables under warranty. Will be valid for as long as the Table is under warranty.                                           | USD 0.00       | 4.00     | USD 0.00       |
| Anatomage Lessons - Promotional (1 Year)                 | 1 Year Promotional License                                                                                                                                                            | USD 0.00       | 4.00     | USD 0.00       |
| 4 Year Extended Warranty, Software Upgrade, Tech Support | Additional 4 year warranty extension for Table Clinical                                                                                                                               | USD 16,240.00  | 4.00     | USD 64,960.00  |

Total Price USD 295,200.00

Shipping and Handling USD 3,600.00

Country of Origin: United States

Place of Manufacture: San Jose, CA

For our international customers: Price does not include taxes and duties associated with importation of the product, which must be paid by Consignee

Quote is only valid in USD

Acceptance

Signature \_\_\_\_\_ Date \_\_\_\_\_



## **Sole Source Letter of Exclusive Technological Equipment**

**May 01, 2026**

This letter certifies the following:

The **Anatomage Table**, a 3D, interactive, virtual dissection table, is manufactured and distributed exclusively from Anatomage, Inc. domestically in San Jose, CA. Our technology is one-of-a-kind as follows:

- We are the only provider of this type of Virtual Dissection Table utilizing the imaging of Real Human Cadavers
- There are no other products that are compatible with the Anatomage Table
- The purchase of the Anatomage Table cannot be made from any other vendor
- The Anatomage technology holds a patent #Patent No. US 9,867,543 B2
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Anatomage is the sole and exclusive manufacturer and distributor in the United States of America and no other agency, institution, organization, school district, municipality, or customer receives better pricing than the DOE.

Please feel free to contact us if you have any questions regarding this matter.

Sincerely,

Jack Choi -

CEO – Anatomage Inc.

3350 Thomas Rd., Suite 150, Santa Clara, CA 95054 Phone 408.885.1474 Fax 408.295.9786 [www.anatomage.com](http://www.anatomage.com)



## AFFIDAVIT

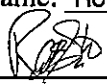
I certify that we will comply with Section 44-107-10, ET Seg., relating to the South Carolina Drug-Free Workplace Act to provide a drug-free workplace. (Note: this clause applies to any resultant contract of \$50,000.00 or more). The State of South Carolina has amended Title 44, Code of Laws of South Carolina, 1976, relating to health, by adding chapter 107, so as to enact the Drug-Free Workplace Act. (See, Act no. 593, 1990 Acts and Joint Resolutions.)

Vendor: Anatomage, Inc.

3350 Thomas Rd - Ste 150      Santa Clarar      CA      95054  
Street or P. O. Box      City      State      Zip

Telephone: 410.629.9563      Fax \_\_\_\_\_

Printed Name: Robert Smith      Email robert.smith@anatomage.com

      Regional Sales Mgr - Mid  
Signature      Atlantic Title

Date: 6.23.2026

F.E.I N: 20-1489577      or S.S. # \_\_\_\_\_

**FAILURE TO FURNISH THIS AFFIDAVIT WILL RESULT IN THE DELAY OF  
PAYMENT/CONTRACT**

### **THIS PAGE MUST BE SIGNED & RETURNED**

Please return to:      Horry Georgetown Technical College  
                                 PO Box 261966  
                                 Conway, SC 29528-6066  
                                 Attn: Dianna Cecala, Procurement Manager

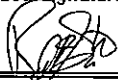
Fax: 843/349-5270  
Tel: 843/349-5207  
Email: [Dianna.cecala@hgtc.edu](mailto:Dianna.cecala@hgtc.edu)

## OPEN TRADE REPRESENTATION

(S.C. Code Ann. §§ 11-35-5300)

*The following representation, which is required by Section 11-35-5300(A), is a material inducement for the State to award a contract to you.*

I, the official named below, certify I am duly authorized to execute this certification on behalf of the vendor identified below, and, as of the date of my signature, the vendor identified below is not currently engaged in the boycott of a person or an entity based in or doing business with a jurisdiction with whom South Carolina can enjoy open trade, as defined in SC Code Section 11-35-5300.

|                                                                                                                       |                                 |
|-----------------------------------------------------------------------------------------------------------------------|---------------------------------|
| <i>Vendor Name (Printed)</i><br>Anatomage, Inc.                                                                       | <i>State Vendor No.</i>         |
| <i>By (Authorized Signature)</i><br> | <i>Date Executed</i><br>6.23.26 |
| <i>Printed Name and Title of Person Signing</i><br>Robert Smith- Regional Sales Manager, Mid-Atlantic                 | <i>[Not used]</i>               |